



**American Orthotic &
Prosthetic Association**

AOPA in Advance

Breaking News for O&P Professionals

November 3, 2010

Volume 14, Number 22

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Newsletter Feedback

We invite your comments and questions. Please contact Steven Rybicki at srybicki@AOPAnet.org or (571) 431-0835.

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O&P NEWS

Mid- Term Elections Bring Major Shift in Balance of Congress; Signs Point to Significant Budget Cuts and Strong Prospects for Gridlock on Major Policy Initiatives

Democrats had faced the 2010 mid-term elections with a strong sense of foreboding, and they took a sound drubbing from the electorate yesterday, at least in terms of the House races. While a number of races remain to be decided, the backlash against Democrats in the House will end up with a shift of somewhere in the range of 60 seats, so that Republicans will have a comfortable majority margin in the House. This was an even stronger reversal than the previous mid-term debacle when Democrats lost 52 seats and control of Congress during the 1994 mid-terms during President Bill Clinton's first term.

While clearly a very trying night for the President's party, they averted a complete disaster by retaining control of the Senate. Senate Majority Leader Harry Reid retained his seat, and even in the House, despite long-standing House members and even Committee Chairs like John Spratt (D-SC) and Ike Skeleton (D-MO) falling by the wayside, embattled Democrats eked out a few wins by the thinnest of margins.

Voters sent a clear message that they want change, and are gravely worried about the U.S. economy and private sector jobs. What this election is most likely to deliver however, is: (a) a very strong push for deep budget cuts and reductions in government spending; (b) having November 2, 2010 mark the kick-off of the 2012 Presidential Elections with both parties trying to position for a stronger mandate then; and (c) high prospects for intervening legislative gridlock on a wide variety of policy issues.

Conventional wisdom is that the divided government-with a Republican House and a Democratic Senate will offer some stability on Wall Street that nothing very major will come in the way of changes affecting business. The prospects for significant gridlock are enhanced, not just by the numbers, but by the fact that yesterday's casualties were in large measure the moderates-surviving are the more extreme conservative and liberal ends of the parties, unlikely to cobble together many compromises.

Despite talk of "repeal and replace" for health care, even though the House might muster the votes for such a repeal bill, it will go nowhere with a Democratic Senate and President. There will be efforts to "de-fund" provisions of health care legislation, and there is certain to be extreme budget cutting pressures on Medicare and other government programs. Meanwhile, the Obama Administration will continue relatively unabated the massive dose of federal regulation-writing to implement all the details of the health care law.

AOPA will continue pushing core elements of the O&P legislative agenda, including re-introduction in the new Congress of H.R. 2479 which promises Medicare savings through curbing fraud and abuse. Federal parity will continue as a priority with the O&P community also seeking re-introduction of parity legislation-H.R. 2575 and S. 3223 into the new Congress. We are already making plans for the 2011 **AOPA** Policy Forum, where AOPA members will have a chance to meet the new members of the 112th Congress, just elected, to explain O&P and the needs of our profession and our patients to them, to urge them not to support major cuts to O&P fees, and to enlist their support in advocating reasonable outcomes in the regulations implementing health care reform.

The elections have left O&P well-positioned with all of the key champions for our O&P initiatives-Rep. Shelley Berkley (D-NV) and Rep Rob Andrews (D-NJ) having prevailed with substantial electoral majorities, as well as with Senators Harkin (D-IA) and Snowe (R-ME) remaining in key Senate positions. Clearly, we will be moving to add commitments from the new House majority to these initiatives as well. I am also pleased to report that the investments made by the O&P PAC in this election cycle have generally fallen into beneficial terms-of 29 candidates our PAC supported in their

re-election bids, 24 (and possibly 25) of them won elections and so we will continue to work with these knowledgeable and well-positioned legislative champions.

Hand-wringing about the future of entitlements-Medicare and Social Security is about as far as that will get. The political dynamic is probably that major entitlement reform can only come during the second, "lame-duck" term of a President. And speaking of lame-duck-the old Congress will return for at least a short session, and that will be a real wild-card in terms of how the strong Democratic "retiring" majorities play out their "swan song."

Finally, on the regulatory side, **AOPA's** strengthened lobbying team, seasoned with years of legislative experience now turns to the regulatory process to make sure O&P is included in the definition of the "essential benefits package" under health care reform. We will also be working vigilantly to try to assure that the implementation of the Medical Device Tax occurs in a way that recognizes the historic precedent of O&P practitioners being exempt from FDA's definition as manufacturers, and that exemptions from this tax are applied to the benefit of both **AOPA** suppliers and patient care facility members in avoiding the imposition of this tax on O&P devices.



Thomas Fise, JD
Executive Director, **AOPA**

Questions? Contact Steven Rybicki at srybicki@AOPAnet.org or (571) 431-0835.

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Update on Proposed Medicare Fraud and Abuse Rules; All Comments Due November 16

CMS has recently announced a proposed rule complicating Medicare enrollment processes and possibly affecting timely payment, as well as introducing fees for Medicare supplier enrollment. These provisions, which have been proposed as a way to curb easy entry into Medicare enrollment, are hoped to stem the tide of bogus providers that has defrauded Medicare out of billions of dollars.

While the intent of these rules is commendable, the potential effect will be very negative to the average, honest provider. Some of the most onerous rules are:

- By February 23, 2011, all DMEPOS providers will be classified as high risk providers, requiring fingerprinting and background checks for all owners, managing employees, authorized and delegated officials.
- The number of announced and unannounced inspections by Medicare will increase, including both pre- and post-enrollment visits.
- A \$500 application fee will be required at the time of submission of an enrollment application for each Medicare PTAN, meaning that one will be required for each office location. This will also be true for re-enrollments and enrollment of new practice locations.
- Medicare will be allowed to suspend payments for any "credible allegation of fraud", from any source, including fraud hotline complaints, claims data mining, patterns identified through audits, and law enforcement.
- Temporary enrollment moratoria will be allowed for newly enrolling providers and new practice locations based on such reasons as evidence of fraud, a disproportionate number of

providers in a benefit category relative to the number of patients or a rapid increase in enrollment in a specific category. Such moratoria can be limited in geographic location and provider type and would be imposed for six months with a possible 6 month extension.

[Click here in order to read the proposed rule in the Federal Register.](#)

AOPA is sending formal comments to CMS conveying our serious concerns with this rule; however send your own comments to CMS on all or a portion of the proposed rule. CMS must have your comments in by 5:00 PM Eastern Time on November 16, 2010.

[Click here in order to review a chart of the proposed rules and AOPA's comments to each rule.](#)

AOPA has also prepared a draft letter that you may want to use as a template for your own correspondence. **CMS is much less likely to be persuaded to modify its proposals if it receives identical form letters from many different individuals; they will be persuaded by thoughtful comments that explain how certain provisions will be detrimental to you, as a provider of Medicare services, and detrimental to Medicare beneficiaries/patients.** Therefore we urge you not to simply use this letter as is, but to draft an original letter using whatever portions of this document you find helpful and pertinent to your concerns.

[Click here in order to access the comment template.](#)

Questions? Contact Kathy Dodson at kdodson@AOPAnet.org or (571) 431-0810.

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O&P Alliance Submits Letter to CMS Regarding Regulations Involving O&P Licensure

The O&P Alliance submitted a letter on October 29 to CMS on a Final Rule stabling additional Medicare DMEPOS Supplier enrollment safeguards. The letter expressed support for CMS's creation of more stringent requirements for DMESPOS Suppliers, but explained that one of the new requirements was written in a way which creates "an uneven exemption for orthotic and prosthetic personnel in private practice." The controversy here is in regards to an exemption from a minimum square footage requirement for office space that will be given to state-licensed orthotic and prosthetic personnel providing custom fabricated orthotics or prosthetics in private practice.

The Alliance, citing BIPA 427 and the fact that only 13 states currently have O&P licensure, argued that, "Specifying that the exemption only applies to State-licensed orthotic and prosthetic personnel will unfairly create a different set of requirements among the same population of orthotic and prosthetic professionals depending on the State in which the practitioner provides services." The Alliance proposed instead that using the BIPA 427 statutory language that CMS should modify the rule in order to allow the square-footage exemption to apply to ABC and/or BOC certified facilities in States that do not issue O&P licenses.

[Click here to read the entire letter from the O&P Alliance to CMS.](#)

The O&P alliance is comprised of representatives from **AOPA** as well as the American Academy of Orthotists and Prosthetists (AAOP), the American Board for Certification in Orthotics, Prosthetics and Pedorthics, Inc. (ABC), and the National Association for the Advancement of Orthotics and Prosthetics (NAAOP). The letter sent to CMS was signed by the presidents of all for organizations.

Questions? Contact Steven Rybicki at srybicki@AOPAnet.org or (571) 431-0835.

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AOPA's 2010 Public Relations Outreach Places New Ads in National Magazines

AOPA's Public Relations outreach has continued with the placement of advertisements in October issues of *Time*, *Newsweek*, *Forbes*, *Business Week*, and *The Week*. The ads for the October placement featured a targeted message to DC policy makers about the value of **AOPA's** legislative goals. Another set of ads will run throughout out the United States in November of this year and in February of 2011. The ads were created by the PlowShare group and through their relationship with the advertising brokerage group MNI, they have been able to multiply the number of magazines and dates in which **AOPA** advertising will be run - ensuring **AOPA** receives the most comprehensive bang for our advertising buck available!

[Click here to see the entire collection of the current advertisements from AOPA running nation-wide.](#)

If you would like copies of any of **AOPA's** latest advertisements, [please download and complete and return this form to AOPA](#) and we will ship specially-printed, glossy, poster-sized reproductions of the images to you at no cost.

Questions? Contact Steven Rybicki at srybicki@AOPAnet.org or (571) 431-0835.

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AOPA Lobbying Partner Adds Another Highly Valued Team Members

As stories about the midterm elections continue to dominate news coverage, one of **AOPA's** two lobbying teams, the law firm Foley Hoag LLP announced recently the addition of two strategic hires to its Government Strategies practice: Connie Garner, Policy Director for the Senate Committee on Health, Education, Labor and Pensions (HELP) and Stacey Sachs, Health Committee Counsel from the Senate HELP Committee. Ms. Garner and Ms. Sachs have more than three decades of Congressional experience while working for HELP committee chairmen Senators Edward Kennedy and Tom Harkin.

Their expertise will enhance **AOPA's** ability to advocate effectively for members and ensure that O&P's voice is heard as regulations continue to be written and when Congress reconvenes.

Questions? Contact Steven Rybicki at srybicki@AOPAnet.org or (571) 431-0835.

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Results for September 2010 Business Conditions Survey

The Business Conditions Survey for September 2010 showed some improvement in revenue compared to the past few months. 30 percent of respondents had increases of more than 10 percent; 15 percent saw an increase in revenues of 6-10 percent; and another 15 percent of facilities recorded an increase of 1-5 percent. 10 percent of participants reported no change in revenue meaning for 70 percent of all respondents had had the same or improved revenue for the month. For September, 5 percent reported a 1-5 percent decrease in revenue; no facilities reported revenue losses of between 5-10 percent; but, in a large increase compared to previous 2010 survey results, 30 percent of respondents reported their businesses having a decrease in revenue of more than 10 percent.

That 30 percent experiencing a 10 percent loss of revenue attributed losses to difficulties obtaining approvals and facing reduced reimbursement as a result of doctors not providing proper prescription paperwork and documentation and also problems with restrictions and reimbursements from Medicare Advantage Plans.

Survey participants also provided information on their *O&P Almanac* reading habits. More than 70 percent of respondents indicated they have been reading the *Almanac* for more than 10 years and that

they prefer to receive the paper-based, and not the electronic, version of the magazine. 80 percent of respondents say they share their copy with others. And when asked about the thoroughness of their *Almanac* reading, 15 percent said they read 25-40 percent of the magazine; 45 percent said they read 50-75 percent of the magazine; and 15 percent said they read 70-100 percent of the magazine.

The survey results presented here represent a compilation of information received from responding member firms. It is not a statistical sample and is for use only as a guide. Information is also presented from prior surveys for comparative purposes. It is important to remember that there may be a different mix of firms responding in each survey. This would have some impact on survey averages.

Questions? Contact Steven Rybicki at srybicki@AOPAnet.org or (571) 431-0835.

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2010 Operating Performance Report Now Available

Did you know that in 2009, the typical O&P patient-care facility generated \$166,000 in revenue for each full-time equivalent employee? Did you know this measure of productivity doesn't vary much from big cities to small communities or rural areas? A facility with revenues of more than \$5 million weighs in at \$160,000 per employee, and facilities in smaller and or rural communities generate \$166,000 in revenue per employee.

Did you know that the 2009 increase in sales over 2008 was 4.9 percent for all respondents, but profit leaders reported a 6.3 percent increase. Profit leaders, like all respondents, predicted a 5 percent growth in sales for 2010.

These and other facts are vital facts contained in the *2010 AOPA Operating Performance Report*. Prepared by **AOPA's** consultant, Industry Insights, the report distills 2009 operating data from 140 companies representing 1,013 full-time facilities and 78 part-time facilities. The *CPR* shines a spotlight on high and low performance areas of the business that should receive more thorough analysis.

Now published every year, the report is expanded in odd-number years to include compensation and detailed benefits information. Both pieces of information are critical in structuring the best compensation and benefit packages to attract and retain professionals who can help grow the business. The 2009 report, based on 2008 data, covered both areas.

For AOPA members who did not participate in the survey, an electronic version of the *OPR* can be ordered through the **AOPA Bookstore** for \$85, or \$185 for hard copy. Nonmembers can also order the *OPR* at a price of \$185 for the electronic version and \$325 for the hard copy.

When using the report, keep in mind that the results reflect only the experiences of the respondents and may not be representative of the O&P community as a whole. But with more than 50 percent of **AOPA's** member locations reflected in the numbers, the results can be helpful-especially when year-to-year comparisons are examined. This year-to-year information, while very useful, also must be used with caution because the mix of members responding changes each year, which can skew the numbers.

Questions? Contact Steven Rybicki at srybicki@AOPAnet.org or (571) 431-0835.

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November *Almanac* in Mailboxes Soon

The November issue of the *O&P Almanac* has been shipped and will be arriving in your mailboxes soon. This month's magazine includes:

- The Foot Care Buyer's Guide;

- A cover story from Deborah Conn on specialized foot care and approaches taken by podiatrists on treating plantar fasciitis, diabetic foot complications, and Raynaud's Disease;
- The 2010 **AOPA** National Assembly wrap-up feature;
- "Touching the Future-Today," by Kim Fernandez, a guide through the Office of the Future display, which was a major attraction at the 2010 **AOPA** National Assembly;
- The latest Reimbursement Page from **AOPA's** Kathy Dodson;
- And more!

Questions? Contact Steven Rybicki at srybicki@AOPAnet.org or (571) 431-0835.

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November 10 Audio Conference: "The Ins and Outs of Billing in a Part A Setting: Hospital, SNF, and Hospice"

How to properly bill for services provided to Medicare Inpatients can be a confusing and often frustrating experience. But **AOPA** is here to help. The November 10, 2010 **AOPA** Audio Conference, "The Ins and Outs of Billing in a Part A Setting: Hospital, SNF, and Hospice" will address the challenges and frustrations that surround Medicare Inpatient Billing. Topics for discussion include:

- Useful strategies to help determine who is responsible for your bill
- Talking to the correct representatives from the inpatient facility
- Proper use of the "Two Day" rule
- Negotiating payment terms
- SNF prosthetic exemptions
- Part A rules and Hospice
- Billing for statutorily non-covered services

Proper billing for O&P services delivered to Medicare inpatients can contribute to the overall success of your O&P business. Don't miss this valuable opportunity to gain better understanding of the rules of the game.

The conference will begin at 1:00 PM (EST). Bring your questions as there will be an interactive question and answer period following the speaker's remarks. The cost to participate is just \$99 per line for members (\$199 for nonmembers) and any number of listeners may participate on a given line. Those seeking credit must return the provided quiz within 30 days and score at least 80 percent.

[Click here to register.](#)

Questions? Contact Ann Davis at adavis@AOPAnet.org or (571) 431-0876.

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Does Your Patient Care Facility Deserve Coverage in the *O&P Almanac*?

The "Facility Spotlight" section of the *O&P Almanac* is a monthly feature in wherein **AOPA** members discuss the business and clinical techniques that distinguish and define their O&P patient care facility's uniqueness and success. The *Almanac* is currently planning features for issues in 2011 and welcomes any and all providers to volunteer their facility for coverage by the *Almanac* team.

If you would like to be considered for an upcoming "Facility Spotlight" feature, please contact the *Almanac* Editor, Josephine Rossi at jrossi@strattonpublishing.com or Steven Rybicki at srybicki@AOPAnet.org or (571) 431-0835.

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O&P RESOURCES FROM AOPA

Check Out the Redesigned AOPA Job Board for New Opportunities in O&P

If you need a position filled at your business or are interested in looking at other job possibilities within the O&P field, check out the [AOPA Online Job Board](#). The online job board sports a freshly updated look and an easy-to-navigate profile creation system.

In the past month the Job Board has been viewed over 8,000 times by more than 1,500 unique users. If you want people to find out about a job opening at your facility or are interested in posting your resume for employers to view for potential openings, visit the [AOPA Online Job Board](#) today.

And remember: if you advertise on the Online Job Board and decide to also advertise in the *O&P Almanac*, then you'll receive a 5 percent discount on the cost of advertising in the *Almanac* and on the Job Board.

Questions? Contact Steven Rybicki at srybicki@AOPAnet.org or (571) 431-0835.

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Is Your Practice Missing the BOAT?

AOPA's largest and most successful members use the Business Optimization and Analysis Tool (BOAT) and you should also. The BOAT will help you:

- Create budgets
- Track your finances
- Participate in the annual Operating Performance and Compensation survey-which provides you with a personal benchmark comparison study.
- Examine the financial fitness of your business
- Help you identify and understand your competition, market conditions and referral sources
- Much more

Create your own secure and confidential Web pages on the BOAT which is specifically tailored to help O&P business owners manage their business for greater profit and quality patient care.

[Click here to explore the BOAT today.](#)

Questions? Contact Steven Rybicki at srybicki@AOPAnet.org or (571) 431-0835.

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Are You Registered for AOPA's 2010 Series of Medicare Audio Conferences?

Numerous offices have benefited from their participation in **AOPA's** Medicare Audio Conferences. These one hour sessions come to you in the comfort of your office on the second Wednesday of each month at 1:00 pm Eastern. This series provides an outstanding opportunity for you and your staff to stay abreast of the latest hot topics in O&P, as well as gain clarification and ask questions on topics that you may not understand as fully as you would like to.

Seminars are still priced at just \$99 per line for members (\$199 for non-members). Buy the series and get two free; members pay just \$990 and non-members pay \$1990. If you purchase all the conferences, all conferences from months prior to your purchase of the set will be sent to you as CDs.

These convenient one hour telephone seminars are designed to fit easily into your busy schedule. Any practitioners needing credit can get 1.5 per audio conference by returning the provided quiz within 30 days and scoring at least 80%. Billing staff and others who don't need credit nonetheless can gain information they will use right away. The topics for 2010 are:

- January 13: Red Flag Rules: Are You In Compliance? (Available on CD)
- February 10: Hints on Passing Your Supplier Standards Inspection (Available on CD)
- March 10: Billing for Refused/Returned Devices and Deluxe Features (Available on CD)
- April 14: Documenting for Success: Chart Notes, Prescriptions and Physicians' Records (Available on CD)
- May 12: New Rules for HIPAA: Are You Still Compliant? (Available on CD)
- June 9: When Disaster Strikes: Implementing a Contingency Plan (Available on CD)
- July 14: Medicare Appeals Strategies (Available on CD)
- August 11: Medicare's Knocking: How Good Is Your Compliance Plan? (Available on CD)
- September 8: Missed Billing Opportunities: Are You Billing Everything You Can? (Available on CD)
- October 13: You're Going To Pay Me WHAT?...Hints on Managed Care Contracting
- November 10: The Ins and Outs of Billing in a Part A Setting: Hospital, SNF and Hospice
- December 8: 2011 New Codes and Medical Policies

If you miss an audio conference, it will be available on CD after the fact. Cost is the same as if you participate live (\$99/\$199). We hope you'll be able to join us for this year's series.

[Click here to register for any or all of the 2010 AOPA audio conferences.](#)

Questions? Contact Steven Rybicki at srybicki@AOPAnet.org or (571) 431-0835.

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O&P INSIDER'S TRACK

The Only Up-to-the Minute O&P Newsline

In Memoriam

AOPA received the following remembrance of Gerald L. Martin:

Mr. Gerlad L. Martin passed away on Saturday, October 23, 2010. After serving the O & P community for several years as a Registered Prosthetic Technician, Jerry graduated with Honors from Florida International University's Baccalaureate program in 1995. He proceeded to complete his prosthetics residency at The Cleveland Clinic in Ohio, but his affinity for all things tropical brought him quickly back to Florida. He established his practice in Tamarac, near Ft. Lauderdale where easy access to the Gulf Stream made fishing for dolphin and diving for lobster his favorite pastime. In Jerry's pursuit of excellence, he achieved a Fellowship in the Academy of Orthotists and Prosthetists. As a patient advocate, he vigorously lobbied with state representatives to gain support and eventual passage of the licensure law. In an effort to be closer to family, he was currently in the process of expanding his practice to the New Port Richey area. Jerry will be greatly missed.

AOPA received the following remembrance of Jacques Van Rollegem:

Jacques Van Rollegem passed away on September 22, 2010. He began his career apprenticing for the Richard and Van Rollegem Orthopedic Company, receiving his COP credential in 1957. In 1958 he co-founded Interbor and in 1973 participated in the creation of ISPO Belgium. Mr. Van Rollegem volunteered with organizations such as Terre des Hommes, Handicap International, and the Red Cross, organizing outreach to Morocco, Algeria, Senegal, and Ethiopia. In 1992 he was appointed as international marketing manager of LIC-CEBELOR He was Honorary General Manager of Cebelor and Honorary President of Interbor.

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People in the News

[Infinite Technologies O&P](#) announced that it has opened an outpatient facility in close proximity to Southern Maryland Hospital in Clinton, Maryland.

[SCOPE Orthotics & Prosthetics, Inc.](#) is pleased to announce the addition of **Tom Nomura, CPO** to its Orange County office.

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Businesses in the News

[Endolite](#) announced its move to a new address they are moving Centerville, Ohio locations to the following physical address:

Endolite
1031 Byers Road
Miamisburg, OH 45342-5487

And that **Endolite's** new address for remittances and mailing payments is the following:

Endolite
PO Box 373167
Cleveland, OH 44193

[Hanger Orthopedic Group](#) announced a definitive merger agreement with [Accelerated Care Plus](#).

[Knit-Rite, Inc.](#) announced that it will focus completely on the textile manufacturing supply side of their business, as they sell the distribution business division to [Cascade Orthopedic Supply](#).

[Orthocare Innovations](#) announced that it has added to its manufacturing operations in Oklahoma City by establishing a new production line to manufacture StepWatch™, Orthocare's physical activity monitoring device. To date, Orthocare has produced StepWatch™ exclusively in its Seattle facility.

[The Orthotic and Prosthetic Assistance Fund \(OPAF\)](#) and [The First Clinics](#) announced the success of several of their programs. [OPAF](#) and [Ability Prosthetics and Orthotics](#) hosted a First Swim Clinic on Saturday, October 9 at the pool facilities of Mount St. Mary's University in Emmitsburg, Maryland. Clinic was led by First Swim Director, Jason Wening, CPO, a five time Paralympic Champion swimmer. [OPAF](#) and [Optech Orthotics & Prosthetics](#) of Kankakee, IL hosted a First Swing/Learn to Golf Clinic at Silver Lake Country Club in Orland Park, IL. [OPAF](#) and [Cascade Orthopedic Supply](#) and [Berke Prosthetics](#) hosted a First Volley Adaptive Tennis Clinic at Alpine Hills Tennis & Swimming Club in Portola Valley, California. The clinic was led by First Volley instructor and amputee tennis coach, Stan Backovsky and assisted by Alpine Hills Director of Tennis, Nigel Pugh. Finally, [OPAF](#) and sponsors [Touch Bionics](#), [Engineered Silicone Products, LLC](#) and [Prosthetic Orthotic Associates](#) of Middletown, New York hosted a McKeever's First Ride on Sunday, at the premier facilities of Winslow Therapeutic Riding Center in Warwick, New York. Additionally, a First clinic remains for November:

Nov 20 First Volley Adaptive Tennis Clinic
Alta Vista Tennis Courts
Redondo Beach, California
*Sponsored by **Mutual Amputee Aid Foundation***

[Pongratz Orthotics and Prosthetics](#) announced that it has been appointed the exclusive provider for both the in-patient and out-patient services at Maricopa Medical Center's Arizona Burn Center in Phoenix, Arizona.

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Send Us Your News!

The next **AOPA** *in Advance* will arrive in your inbox on November 16. So if you have a new employee or a new office, tell us! Share your news with the over 15,000 readers of the *O&P Almanac* and **AOPA** *In Advance* newsletter. Contact Steven Rybicki at srybicki@AOPAnet.org
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