



AOPA In Advance SmartBrief
Breaking News
January 9th, 2013

AOPA Headlines:

[AOPA's Coding & Billing Seminar Goes to New Orleans in 2014!](#)

[AOPA's 2014 Coding Products are available for Pre-Order!](#)

[ABC is an OPAF McKeever's First Ride Sponsor](#)

[Businesses in the News: Ottobock & RSL Steeper receive British Healthcare Awards](#)

[REMINDER: PECOS Enforcement in Effect](#)

[In O&P Memory: Richard Glabiszewski](#)

[Register now for the 2014 AOPAversity Audio Conference Series](#)

[Become a Presenter at the 2014 AOPA National Assembly!](#)

[Billing for Diabetic & Orthopedic Shoes, Mastectomy Services, & Surgical Dressings
February Audio Conference](#)

[Upcoming AOPA Events](#)

**Now's a great time...
To renew your membership for 2014!**

Renew online at www.AOPAnet.org and prevent any disruption to your valuable benefits.

Continue access to our coding and billing experts, members-only LCodeSearch.com, UPS discounts, free online education, and member pricing on educational products, seminars, and the 2014 National Assembly in Las Vegas.

Explore all the member-only resources on AOPAnet.org! Get all of our latest press releases, updates on our litigation against CMS, regulatory news, as well as Essential Health Benefits, the FDA manual, and other resources.



Please contact AOPA at 571/431-0876 for a copy of your invoice or AOPAnet login information.

**Don't miss the February 10-11
Coding and Billing Seminar in the
heart of the French Quarter on world
famous Bourbon Street!**



There is a reason why the AOPA Coding and Billing Seminar is ranked #1 by the most successful O&P Professionals!

During the general session you will learn how to code complex devices, including repairs and adjustments, plus:

O&P Overview of Federal Agencies

Medical Policy Basics

Review of Medicare LCDs/Policy Articles

Specific guidelines on coding Lower Limb Prostheses, Spinal Orthoses and AFO/KAFO

Documentation

Claim Reviews

Internal Audits

Hot Topics, Utilization Data & Current Trends in O&P

During breakout sessions practitioners cover coding principles specific to clinicians and spend time on interactive hands on coding.

Office administrators cover the following during their break out: Mutually Exclusive Codes, New Supplier & Quality Standards, NPI Numbers, Advanced Beneficiary Notice, Modifiers, Appeal Strategies, Inpatient Billing, Returned/Refused Devices, Electronic Records and Medicare as Secondary Payer. [Learn more by clicking here.](#)

[Register today by clicking here!](#)



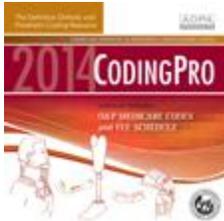
AOPA's 2014 Coding Products are available for Pre-Order!

Pre-order your 2014 Coding Products Today



2014 Illustrated Guide

This easy-to-use reference manual provides an illustrated guide to the coding system in use for orthotics, prosthetics, and shoes, including the HCPCS code, the official Medicare descriptor and an illustration for each code.



2014 Coding Pro SU Non-Member

The Coding Pro is O&P's comprehensive guide to Medicare codes, reimbursement, and medical policies. This is the single-source reference for all your coding needs! The Coding Pro CD-ROM provides updated Medicare fee schedules for all 50 states and allows you to customize and import other fee schedules used by your office. Illustrations of the codes allow you to quickly sort codes. And writing prescriptions just got easier with the prescription writing tool. Network Version for use on multiple office terminals.



2014 Quick Coder

Stop searching through numerous pages to find a code! AOPA's redesigned Quick Coder provides a speedy reference to the HCPCS orthotic, shoe and prosthetic codes and modifiers. These laminated cards are durable, long-lasting and convenient to store.



2014 Coding Suite

Save \$50 when you purchase the newly updated Coding Suite--you'll receive everything you need to code like a pro! 1. Coding Pro Single User CD Software; 2. Illustrated Guide; 3. Quick Coder.

Anticipated delivery is March 1, 2014.



[Go to the AOPA Bookstore and Pre-order your Coding Products today!](#)

[Click here to go back to the top of the newsletter.](#)

ABC is an OPAF McKeever's First Ride Sponsor

The American Board for Certification in Orthotics, Prosthetics and Pedorthics (ABC) has signed on to be an Event Sponsor for the upcoming OPAF McKeever's First Ride event to be held in Atlanta on April 5.



Additionally, ABC has returned as a Silver Level Sponsor for OPAF in 2014, making possible more program development of future First Clinics offering top quality introductory level adaptive recreation for anyone with a physical challenge. McKeever's First Ride was founded by Deenie McKeever to honor the name of her father, Dan McKeever, CP 11. The event, now in its sixth year offers those with challenges many ways to interact with a horse and equine therapies, from grooming and groundwork, riding, arts and crafts, carriages and much more.



"ABC is thrilled to be sponsoring the McKeever's First Ride activity in Atlanta this spring, especially since Dan McKeever, CP was the second president of ABC. It is a great legacy for a man who was committed to effective patient care and to standards of excellence for his profession. Not only are we happy to be a sponsor of this event, but as an OPAF Silver Sponsor we continue to support these important activities throughout the year" said Catherine Carter, ABC Executive Director.

"It is an honor to have one of our founding sister organizations to step up to sponsor such an important event as McKeever's First Ride in Atlanta. ABC's continued and faithful financial support ensures that the First Clinics will continue to grow and thrive. The OPAF First Clinics are making a difference - we are growing and affecting lives" said Robin Burton, OPAF Executive Director.

For more information on the McKeever's First Ride and to register, please visit www.mckeeversfirstride.com.

[Click here to go back to the top of the newsletter.](#)

Businesses in the News: Ottobock & RSL Steeper receive British Healthcare Awards



The Ottobock Michelangelo robotic prosthetic hand and the RSL Steeper bebionic3 myoelectric prosthetic hand received a British Healthcare Award in the Independent Living Design category; the awards were presented by the British Healthcare Trades Association (BHTA). Award winners were recognized for "high-quality service and innovation" that allow people to live more independently.

[Click here to go back to the top of the newsletter.](#)

REMINDER: PECOS Enforcement in Effect

AOPA members are reminded that claims with a date of service on or after January 6, 2014 will be subject to edits that will ensure that the referring/ordering physician has an active profile in the Provider Enrollment Chain Ownership System (PECOS). Claims where there is no PECOS record for the referring/ordering physician will be denied.



The Affordable Care Act established the PECOS requirement for referring providers but implementation has been delayed. Since 2009, claims that involved a non-PECOS enrolled physician have been processed with a warning message that the referring provider was not in PECOS. On or after January 6, 2014, these claims will be denied.

[The official announcement from CMS is contained in MedLearn Matters Article SE1305 which may be viewed here.](#)

[Click here for a direct link to the CMS ordering/referring list.](#)

Questions regarding this issue may be directed to Joe McTernan at jmcternan@aopanet.org or Devon Bernard at dbernard@aopanet.org

[Click here to go back to the top of the newsletter.](#)

In O&P Memory: Richard Glabiszewski

Richard Glabiszewski (Glabi) worked as department head and designer in the Otto Bock development group with great success. One of the closest colleagues of Dr. Max Näder, he was actively involved in the development of contemporary prostheses throughout his career. His fundamental invention of the pyramid adapter, patented in 1969, was key for modern modular lower limb prosthetic systems and is still the worldwide standard today. His development of the System Hand concept in the mid 1960's formed the basis for early Myobock myoelectric hands introduced in 1967 and still in use today. The Modular Upper Extremity Prosthetic System was another of his developments. Glabi was instrumental in developing a complete, commercially available upper extremity system including hooks, hands, wrists and elbows for adults and children.

Richard Glabiszewski, a gifted engineer and designer, understood how to implement his ideas in the workshop. With his departure we have lost an expert craftsman, but we will keep Glabi's humor with us always. Ottobock owes him great thanks.

[Click here to go back to the top of the newsletter.](#)

(Glabi (center) with Prof. Dr. Kuhn and Dr. Max Nader at his retirement celebration in 1991)



Register now for the 2014 AOPAversity Audio Conference Series

AOPA has confirmed the dates and topics for its 2014 Audio Conferences. These one hour sessions come to you in the comfort of your office on the second Wednesday of each month at 1:00 PM Eastern. This series provides an outstanding opportunity for you and your staff to stay abreast of the latest hot topics in O&P, as well as gain clarification and ask questions on topics that you may not understand as fully as you would like to.



[Buy the Series and Get Two FREE!](#)

Jan 8th: New Year, New Opportunity: Are You Billing For All That You Can?

Feb 12th: Billing for Diabetic and Orthopedic Shoes, Mastectomy Services, and Surgical Dressings

March 12th: The ABC's of Audits: What to Expect and How to Respond

April 9th: How to Use Advanced Beneficiary Notices (ABNs) Effectively

May 14th: Modifiers: How and When to Use Them

June 11th: The Self Audit: A Useful Tool

July 9th: The OIG: Who Are They and Why Are They Important

August 13th: AFO/KAFO Policy: Understanding the Rules

September 10th: Urban Legends in O&P: What to Believe

October 8th: Medicare Enrollment, Revalidation, and Participation

November 12th: Gifts: Showing Appreciation without Violating the Law

December 10th: New Codes and Changes for 2015

Visit the AOPA Website, buy the series, and get two free; members pay just \$990 and non-members pay \$1990. If you purchase all the conferences, all conferences from months prior to your purchase of the set will be sent in the form of an MP3. Seminars are priced at just \$99 per line for members (\$199 for non-members).

[Registration online here!](#)

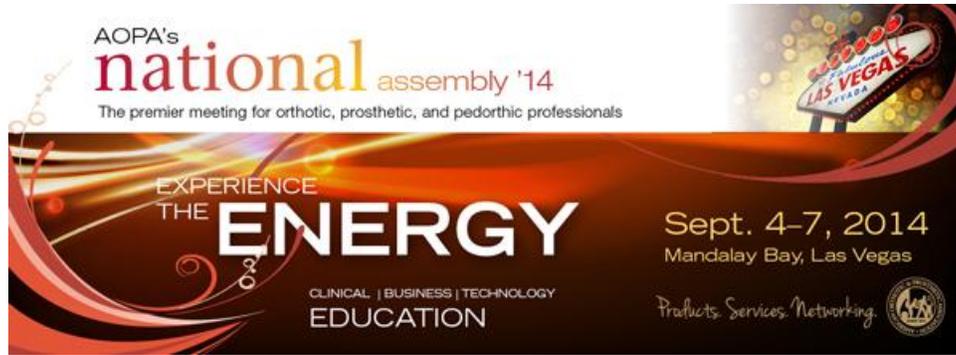
<http://bit.ly/aopa2014audio>

Questions? Contact Betty Leppin at bleppin@AOPAnet.org or 571/431-0876.

[Click here to go back to the top of the newsletter.](#)



Become a Presenter at the 2014 AOPA National Assembly!



Share Your Expertise ▪ Advance Your Career ▪ Improve Patient Care

Become a Presenter at the 97th Annual AOPA National Assembly

Your submissions, based on sound research and strong empirical data, will set the stage for a broad curriculum of highly valued clinical and business offerings at the 2014 AOPA National Assembly. Submit an abstract of your proposed scientific paper or description of your proposed business or technical paper today.

All free paper abstracts or symposia proposals for the 2014 AOPA National Assembly must be submitted electronically using the online submission forms at:

<http://www.aopanet.org/education/2014-assembly/call-for-papers/>

For complete details, visit <http://www.aopanet.org/education/2014-assembly/call-for-papers/>, or contact AOPA Headquarters at (571) 431-0876 or tmoran@AOPAnet.org

THE AOPA NATIONAL ASSEMBLY
SEPTEMBER 4-7, 2014 ♦ LAS VEGAS
THE MANDALAY BAY RESORT AND CASINO

For millions of people around the world, Las Vegas is a city unlike any on earth. It's unpredictable, constantly evolving and always delivers unforgettable experiences—which is exactly why it is the perfect location for the 2014 AOPA National Assembly. Don't miss this incredible show as we combine the ENERGY of Las Vegas with the ENERGY of 200 Exhibitors and the ENERGY of more than 2,000 attendees along with top-notch business and clinical experts to give the 2014 AOPA National Assembly.

To participate or obtain additional information visit www.AOPAnet.org or contact Tina Moran at (571) 431-0808 or tmoran@AOPAnet.org

[Click here to go back to the top of the newsletter.](#)

**Billing for Diabetic & Orthopedic Shoes, Mastectomy Services, & Surgical Dressings
February Audio Conference**



Having a hard time billing properly for shoes, dressings, and external prostheses? Join AOPA on February 12th for an AOPAversity Mastering Medicare Audio Conference that will focus on Medicare policies and correct billing opportunities for Diabetic & Orthopedic Shoes, Mastectomy Services, and Surgical Dressings. During the Audio Conference, an AOPA expert will discuss how to properly bill for the following items:

- How to bill for split shoe sizes
- How to bill for diabetic shoes attached to braces
- How many bras may be dispensed at one time
- How and when compression garments are considered medically necessary.

The cost of participating is always just \$99 for AOPA members (\$199 for nonmembers) and any number of employees may listen on a given line. Listeners can earn 1.5 continuing education credits by returning the provided quiz within 30 days and scoring at least 80%.

[Register online here!](#)

Contact Devon Bernard at dbernard@AOPAnet.org or 571/431-0854 with content questions.

Contact Betty Leppin at bleppin@AOPAnet.org or 571/431-0876 with registration questions.

[Click here to go to the top of the newsletter.](#)

Upcoming Events

Feb 10-11 *Mastering Medicare: Essential Coding Billing Techniques Seminar*
New Orleans, LA
[Learn more or register online here](#)

Feb 12 *Billing for Diabetic & Orthopedic Shoes, Mastectomy Services, and Surgical Dressings*
Telephone Audio Conference
[Learn more or register online here](#)

Mar 12 *The ABC's of Audits: What to Expect and How to Respond*
Telephone Audio Conference
[Learn more or register online here](#)

February 2014

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	