



AOPA In Advance SmartBrief
Breaking News
January 16th, 2013

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REMINDER: PECOS Enforcement in Effect

AOPA members are reminded that claims with a date of service on or after January 6, 2014 will be subject to edits that will ensure that the referring/ordering physician has an active profile in the Provider Enrollment Chain Ownership System (PECOS). Claims where there is no PECOS record for the referring/ordering physician will be denied.



The Affordable Care Act established the PECOS requirement for referring providers but implementation has been delayed. Since 2009, claims that involved a non-PECOS enrolled physician have been processed with a warning message that the referring provider was not in PECOS. On or after January 6, 2014, these claims will be denied.

[The official announcement from CMS is contained in MedLearn Matters Article SE1305
which may be viewed here.](#)

[Click here for a direct link to the CMS ordering/referring list.](#)

Don't miss the February 10-11 Coding and Billing Seminar in the heart of the French Quarter on world famous Bourbon Street!



There is a reason why the AOPA Coding and Billing Seminar is ranked #1 by the most successful O&P Professionals!

During the general session you will learn how to code complex devices, including repairs and adjustments, plus:

O&P Overview of Federal Agencies

Medical Policy Basics

Review of Medicare LCDs/Policy Articles

Specific guidelines on coding Lower Limb Prostheses, Spinal Orthoses and AFO/KAFO

Documentation

Claim Reviews

Internal Audits

Hot Topics, Utilization Data & Current Trends in O&P

During breakout sessions practitioners cover coding principles specific to clinicians and spend time on interactive hands on coding.

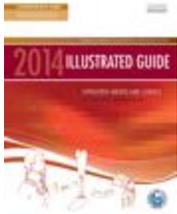
Office administrators cover the following during their break out: Mutually Exclusive Codes, New Supplier & Quality Standards, NPI Numbers, Advanced Beneficiary Notice, Modifiers, Appeal Strategies, Inpatient Billing, Returned/Refused Devices, Electronic Records and Medicare as Secondary Payer. [Learn more by clicking here.](#)

[Register today by clicking here!](#)



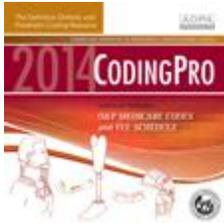
AOPA's 2014 Coding Products are available for Pre-Order!

Pre-order your 2014 Coding Products Today



2014 Illustrated Guide

This easy-to-use reference manual provides an illustrated guide to the coding system in use for orthotics, prosthetics, and shoes, including the HCPCS code, the official Medicare descriptor and an illustration for each code.



2014 Coding Pro SU Non-Member

The Coding Pro is O&P's comprehensive guide to Medicare codes, reimbursement, and medical policies. This is the single-source reference for all your coding needs! The Coding Pro CD-ROM provides updated Medicare fee schedules for all 50 states and allows you to customize and import other fee schedules used by your office. Illustrations of the codes allow you to quickly sort codes. And writing prescriptions just got easier with the prescription writing tool. Network Version for use on multiple office terminals.



2014 Quick Coder

Stop searching through numerous pages to find a code! AOPA's redesigned Quick Coder provides a speedy reference to the HCPCS orthotic, shoe and prosthetic codes and modifiers. These laminated cards are durable, long-lasting and convenient to store.



2014 Coding Suite

Save \$50 when you purchase the newly updated Coding Suite--you'll receive everything you need to code like a pro! 1. Coding Pro Single User CD Software; 2. Illustrated Guide; 3. Quick Coder.

Anticipated delivery is March 1, 2014.



[Go to the AOPA Bookstore and Pre-order your Coding Products today!](#)

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Now is the Time to Exhibit at the AOPA Las Vegas 2014 National Assembly!

SIGN UP TODAY to exhibit at the 2014 AOPA National Assembly which takes place at the beautiful [Mandalay Bay](#) in Las Vegas, NV September 4-7, 2014.

The AOPA National Assembly is the country's oldest and largest meeting for the orthotic, prosthetic, and Pedorthic profession in the United States. Expand your knowledge, grow your market presence, and advance your career skills at this unique gathering of high visibility and importance

Exhibiting at this important event will give you the opportunity to:

- Build your customer base and increase sales by meeting with Owners who actually make the final decisions on purchases.
- Experience face-to-face time with existing customers to answer questions and build new relationships.
- Enjoy sponsored networking opportunities, including an opening reception in the exhibit hall.
- Take advantage of fun traffic-building opportunities.
- Take advantage of education sessions to learn what's happening with U.S. health care reform, Medicare, and other regulatory agencies that affect the success of your product.
- Increase visibility for your company/organization in a targeted market.
- Host a Manufacturer's Workshop and/or Product Preview Theater presentation.
- Speak to AOPA coding experts to learn what happening with U.S. government has sponsored healthcare programs.
- Hear from top researchers and clinicians to learn what products and support is needed from manufacturers.
- Participate in key education programs and plenary sessions.
- Be a part of the largest exhibit hall in the US for the orthotic, prosthetics and pedorthic profession
- Much more!

Sign up today to exhibit at the 2014 AOPA National Assembly! Information on exhibiting can be found here: <http://www.aopanet.org/education/2014-assembly/exhibit/>

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Amputee Coalition Presents Limb Loss Education Day



**amputee
coalition**

saving limbs. building lives.

The Amputee Coalition is excited to Nashville, Tennessee for Limb Loss Education Day (LLED)! The event will be held Saturday, February 22, 2014 at the Vanderbilt University Student Recreation Center. This day is full of education, celebration, and exciting recreation!

“We are very pleased to be able to bring our highly successful LLEDs to local communities again in 2014 and to provide this program at a very low fee to amputees and their families,” said Susan Stout, interim president & CEO of the Amputee Coalition. “Our regional LLEDs have been hugely successful because they make our programs and services accessible from both a cost and a travel perspective.”

In addition to spectacular educational sessions that will be presented, LLED – Nashville will also offer the Orthotic & Prosthetic Activities Foundation’s (OPAF’s) First Dive. First Dive is an outreach program that introduces the amputee community to the emotional and physical benefits of scuba diving, which has been said to offer participants a freedom they thought they would never feel again.

[Preregister](#) for the Nashville, Tennessee event by February 20
All registration is \$15 for adults (Free to children 10 years and under)

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People in the News: NAAOP Elects Rebecca Hast to Board of Directors

The National Association for the Advancement of Orthotics & Prosthetics has elected Rebecca J. Hast to its board of directors.

Hast has served as president of Linkia LLC since November 2005. Before joining Linkia, Hast was with UnitedHealth Group Inc. where she held a variety of positions from 1999 to 2004, most recently as senior vice president, account development for the Dental Benefit Providers, a subsidiary of UnitedHealth Group’s specialty services division.



Prior to joining UnitedHealth Group, Hast held management and leadership positions with Magellan Health Services Inc., a specialty healthcare management company, and other healthcare insurance and services providers. Ms. Hast holds a Bachelor of Science degree from University of Pittsburgh.

“We are honored to have Becky Hast serve as a member of our board,” George W. Breece, executive director of NAAOP, stated. “Becky brings tremendous leadership skills and significant health care knowledge to our board and the O&P profession.”

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Register now for the 2014 AOPAversity Audio Conference Series

AOPA has confirmed the dates and topics for its 2014 Audio Conferences. These one hour sessions come to you in the comfort of your office on the second Wednesday of each month at 1:00 PM Eastern. This series provides an outstanding opportunity for you and your staff to stay abreast of the latest hot topics in O&P, as well as gain clarification and ask questions on topics that you may not understand as fully as you would like to.



[Buy the Series and Get Two FREE!](#)

Jan 8th: New Year, New Opportunity: Are You Billing For All That You Can?

Feb 12th: Billing for Diabetic and Orthopedic Shoes, Mastectomy Services, and Surgical Dressings

March 12th: The ABC's of Audits: What to Expect and How to Respond

April 9th: How to Use Advanced Beneficiary Notices (ABNs) Effectively

May 14th: Modifiers: How and When to Use Them

June 11th: The Self Audit: A Useful Tool

July 9th: The OIG: Who Are They and Why Are They Important

August 13th: AFO/KAFO Policy: Understanding the Rules

September 10th: Urban Legends in O&P: What to Believe

October 8th: Medicare Enrollment, Revalidation, and Participation

November 12th: Gifts: Showing Appreciation without Violating the Law

December 10th: New Codes and Changes for 2015

Visit the AOPA Website, buy the series, and get two free; members pay just \$990 and non-members pay \$1990. If you purchase all the conferences, all conferences from months prior to your purchase of the set will be sent in the form of an MP3. Seminars are priced at just \$99 per line for members (\$199 for non-members).

[Registration online here!](#)

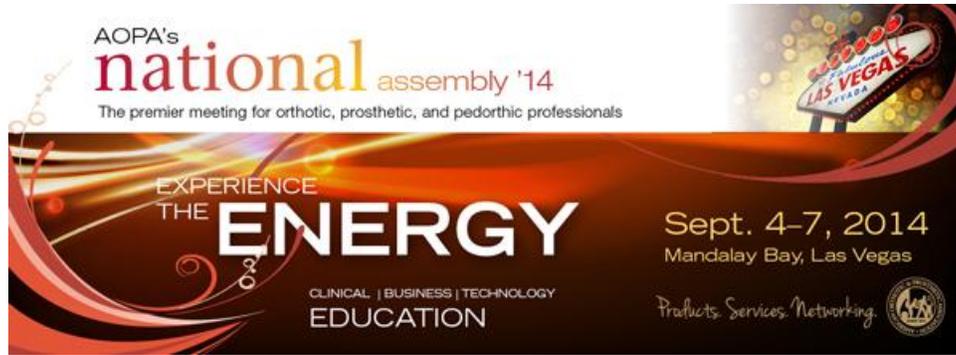
<http://bit.ly/aopa2014audio>

Questions? Contact Betty Leppin at bleppin@AOPAnet.org or 571/431-0876.

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Become a Presenter at the 2014 AOPA National Assembly!



Share Your Expertise ▪ Advance Your Career ▪ Improve Patient Care

Become a Presenter at the 97th Annual AOPA National Assembly

Your submissions, based on sound research and strong empirical data, will set the stage for a broad curriculum of highly valued clinical and business offerings at the 2014 AOPA National Assembly. Submit an abstract of your proposed scientific paper or description of your proposed business or technical paper today.

All free paper abstracts or symposia proposals for the 2014 AOPA National Assembly must be submitted electronically using the online submission forms at:

<http://www.aopanet.org/education/2014-assembly/call-for-papers/>

For complete details, visit <http://www.aopanet.org/education/2014-assembly/call-for-papers/>, or contact AOPA Headquarters at (571) 431-0876 or tmoran@AOPAnet.org

THE AOPA NATIONAL ASSEMBLY
SEPTEMBER 4-7, 2014 ♦ LAS VEGAS
THE MANDALAY BAY RESORT AND CASINO

For millions of people around the world, Las Vegas is a city unlike any on earth. It's unpredictable, constantly evolving and always delivers unforgettable experiences—which is exactly why it is the perfect location for the 2014 AOPA National Assembly. Don't miss this incredible show as we combine the ENERGY of Las Vegas with the ENERGY of 200 Exhibitors and the ENERGY of more than 2,000 attendees along with top-notch business and clinical experts to give the 2014 AOPA National Assembly.

To participate or obtain additional information visit www.AOPAnet.org or contact Tina Moran at (571) 431-0808 or tmoran@AOPAnet.org

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**Billing for Diabetic & Orthopedic Shoes, Mastectomy Services, & Surgical Dressings
February Audio Conference**



Having a hard time billing properly for shoes, dressings, and external prostheses? Join AOPA on February 12th for an AOPAversity Mastering Medicare Audio Conference that will focus on Medicare policies and correct billing opportunities for Diabetic & Orthopedic Shoes, Mastectomy Services, and Surgical Dressings. During the Audio Conference, an AOPA expert will discuss how to properly bill for the following items:

- How to bill for split shoe sizes
- How to bill for diabetic shoes attached to braces
- How many bras may be dispensed at one time
- How and when compression garments are considered medically necessary.

The cost of participating is always just \$99 for AOPA members (\$199 for nonmembers) and any number of employees may listen on a given line. Listeners can earn 1.5 continuing education credits by returning the provided quiz within 30 days and scoring at least 80%.

[Register online here!](#)

Contact Devon Bernard at dbernard@AOPAnet.org or 571/431-0854 with content questions.

Contact Betty Leppin at bleppin@AOPAnet.org or 571/431-0876 with registration questions.

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Upcoming Events

Feb 10-11 *Mastering Medicare: Essential Coding Billing Techniques Seminar*
New Orleans, LA
[Learn more or register online here](#)

Feb 12 *Billing for Diabetic & Orthopedic Shoes, Mastectomy Services, and Surgical Dressings*
Telephone Audio Conference
[Learn more or register online here](#)

Mar 12 *The ABC's of Audits: What to Expect and How to Respond*
Telephone Audio Conference
[Learn more or register online here](#)

February 2014

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
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