Mr. Randy Rutta

CEO, Easter Seals

Dear Randy,

It was a pleasure to be with you recently here in Arkansas, and I am writing to alert you to some new information that absolutely helps make a compelling case on behalf of our patients in their interaction with payers. As you may know, in addition to my service as an officer of Easter Seals in Arkansas, I have also served as a member of the Board of Directors of my national professional organization, the American Orthotic & Prosthetic Association (AOPA). During my time of the Board, AOPA undertook a joint effort with the Amputee Coalition using Medicare data to examine the cost effectiveness of orthotic & prosthetic care.

The bottom line from the study was that Medicare’s own data proves that orthotic & prosthetic treatment is not a coster, but that it actually SAVES Medicare money. When you look at their total health care expenditures, Medicare patients who do NOT receive orthotic and prosthetic care actually cost Medicare more money each year than comparable patients who DO receive O&P treatment. So far this year, Medicare has saved over $200 million, **almost a million dollars per day**, from those patients who received timely and clinically correct treatment.

This news was too good to hide under a basket, so there is a new website, MobilitySaves.org, a resource of which every patient needs to become aware, that underscores these new findings. Patients and payers need to know about this, and so I am hoping that you will take a look at the attached, and join with others in helping to promote this information through articles, links to the site, social media and every other available means.

I hope you will please take a moment and look at this site, and then let me know how we can advance getting this good news out to folks associated with Easter Seals across the country, and others.

Best regards.

Very truly yours,

Rick Fleetwood