



American Orthotic & Prosthetic Association

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AOPA In Advance SmartBrief

Breaking News

June 30, 2016

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AOPA Offers Two RAC Audit Preparation Webinars

AOPA is pleased to announce that it will be offering two webinars on the subject of the renewed RAC audits. The first webinar which will be offered as a free, member's only event will be held on July 14, 2016 at 1 pm EDT. This webinar will cover the basics of what the renewed RAC audits mean for O&P providers and how to be prepared to respond to an audit request when it is received. The second webinar will be open to the public with a registration fee of \$99 for AOPA members and \$199 for non AOPA members, and will focus on the details of preparing your practice to do the things today that will protect you from RAC audits when they are received. Registration is required for both webinars and is available on the AOPA website at:

Members Only Webinar July 14th: <https://attendee.gototraining.com/r/1596621001532150786>

Paid Webinar July 21st: <https://attendee.gototraining.com/r/3806736130385183234>

Questions regarding these webinars may be addressed to Joe McTernan at jmcternan@aopanet.org or Devon Bernard at dbernard@aopanet.org.

Submit Comments on Assistive Technology Standards

AOPA members should be aware of proposed education standards by the Assistive Technology Professional (ATP) that could potentially encroach on the O&P profession.

AOPA encourages members to make public comments about a proposed set of Assistive Technology education standards that are currently being advanced by the Rehabilitation Engineering and Assistive Technology Society of North American (RESNA). The concern is that the new standards could be interpreted to qualify those certified as an ATP to evaluate, fit and/or deliver orthotic or prosthetic devices. [Read the proposed standards.](#)

AOPA has prepared a statement for members to use, and below are directions on how to submit comments by July 1, 2016.

[Survey for Assistive Technology](#)

1. Click on Survey link above / Click Next
2. Select Appendix B-Curriculum / Click Next
3. Type 493 in the box (that is the line number)
4. Paste in comment box:

The accreditation and scope of practice issues relating to orthotics and prosthetics are well-established under (a) Section 427 of the Benefits Improvement and Protection Act, enacted in 2000, (b) the two accreditation bodies referenced in that federal legislation, and (c) the deemed accrediting organizations identified and recognized by the Centers for Medicare and Medicaid Services (CMS). Therefore, any action by RESNA relating to defining the qualifications needed for orthotics and prosthetics would be at best redundant, and at worst, potentially conflicting and disruptive, and so we request the document resulting from this process not include content relating to defining the qualifications for those providing orthotic and/or prosthetic services.

5. Click Next - This returns you to the previous page
6. Replace 493 in the box with 566 (that is the line number)
7. Paste the same comments from 4. in the box
8. Click Next - I have completed my comments - Click Next - Click Done

[See more information in the alert issued by NCOPE, ABC and the Academy.](#)

OPAF Seeking Nominations for Board of Directors

The Orthotic & Prosthetic Activities Foundation (**OPAF**), serving as the philanthropic arm of the US Orthotic & Prosthetic Community, has begun its annual search for individuals who would like to participate within the O & P community through service on the OPAF Board of Directors. Board members serve a three year term and are required to attend at least one of the two face to face board meetings held in conjunction with the AOPA and Academy national meetings. Additionally, directors are expected to be vitally involved in the ongoing work of OPAF & First Clinics with adaptive recreation and to take an active role with all of our fundraising efforts.

Nominees are needed at this time for one available seat on the Board of Directors.

More information and all nomination materials and instructions can be found on the OPAF website at:

<http://opafonline.org/about>

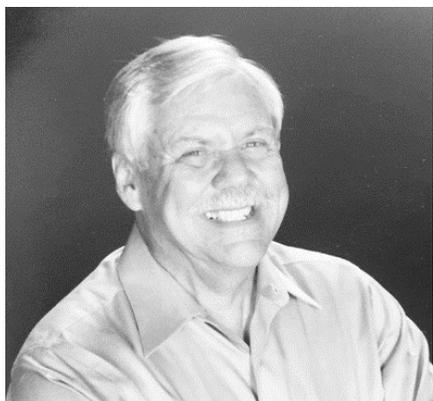
Jurisdiction A and Jurisdiction B DME MAC Contractors to Transition on July 1, 2016

AOPA would like to remind its members that effective July 1, 2016, claims for services in Jurisdiction A will no longer be submitted to NHIC but rather to Noridian Healthcare Solutions, LLC who will serve as the new DME MAC contractor for Jurisdiction A. Likewise, claims for services provided in Jurisdiction B will transition from National Government Services to CGS.

While you should be prepared for the transition, detailed information is available on the Noridian website at <https://med.noridianmedicare.com/web/jadme> as well as on the CGS website at <https://www.cgsmedicare.com/jb/index.html>.

Additional questions regarding the transition may be submitted to Joe McTernan at jmcternan@aopanet.org or Devon Bernard at dbernard@aopanet.org.

In Memoriam: James Newberry, Jr., BOCP, BOCO, BOCPD



James Newberry, Jr., BOCP, BOCO, BOCPD, longtime practitioner and Board member for the Board of Certification/Accreditation (BOC), passed away on June 27, 2016.

L. Bradley "Brad" Watson, BOCO, BOCP, LPO, Chair of BOC's Board of Directors, says, "Jim was an advocate of BOC since we were founded and his contributions to the orthotics and prosthetics (O&P) profession are immeasurable. I had the privilege of learning from him and serving with him on the Board of Directors and I am grateful to have known him."

Newberry began his career as an orthotist/prosthetist while serving in the United States Air Force after he graduated from New York University. Following his military service, he joined Mahnke's Orthotics and Prosthetics in Oakland Park, Florida, where he spent more than 40 years as owner, practitioner, and director of orthotics/prosthetics.

Having trained a multitude of orthotists, prosthetists, and technicians, he was well-known and highly respected in the field of O&P. He provided orthoses for athletes of all ages, including the Miami Dolphins, and supplied prop orthotics for Tom Selleck in the 1992 movie "Folks," which was filmed in Boca Raton, FL. Newberry's longtime passion was improving the lives of children by providing them with scoliosis orthoses, prosthetic limbs, and cranial remolding helmets. He also established four pediatric orthopedic clinics. In his free time, Newberry enjoyed boating, fishing, scuba diving, and snow-skiing, and volunteered as a youth counselor for his local church.

Senate Appropriations Committee Report Incorporates Recommendations to CMS on Draft LCD

As a result of the series of meetings during the Policy Forum involving Senator Kerrey and top members of the Senate and the Finance Committee, and particularly through AOPA Past President Tom Watson's intercession with Senate Majority Leader McConnell, important language relating to the July 2015 draft LCD was inserted into the Committee report which has been prepared to explain the 2017 Senate Labor/HHS Appropriations Bill. This is an important directive to CMS, essentially that in light of reductions in Medicare prosthetic spend over 2012-2014, there seems no necessity for intervention to change the LCD, and instructing CMS to consult with clinicians, patients and prosthetist groups before releasing any new or revised version of the LCD.

The language included in the report is as follows:

"The Committee recognizes that Medicare payments for all prosthetics, and especially the newer advanced technologies, have declined over each of the years 2010-2014. The committee encourages CMS to consult broadly with clinicians, patient groups, and the prosthetics field regarding revisions to the draft Local Coverage Determination, prior to publishing an updated draft policy for public comment."

Last Call for 2016 Performance Operating Survey!

Deadline extended to July 15, 2016!

An important message for AOPA members:

How are you doing? How are your fellow AOPA members doing? How is our industry faring in these constantly changing economic times? Find out how your company stacks up this year!

Benchmarking your company's financial results against your fellow AOPA members is the best way to assess past performance and to continue to tweak current operating strategies to improve your continued business success.

Take a few minutes out of your busy day to complete the 2016 AOPA Operating and Performance Survey. Respond today – the up-to-date survey results will be invaluable to your future planning!



Jim Weber
Chair, Operating Performance Committee
AOPA Vice President

It's FREE for AOPA members. Plus you receive a free published report (a \$185 value), a free customized company report (valued at hundreds of dollars), and a free Coding Pro Single user edition (valued at \$425)!

Go to www.aopa-survey.com or call us at 571-431-0810 for more info.

AOPA Updates its Joint Statement on Physical Characteristics of Orthopedic Shoe Inserts

In 2013, AOPA, in conjunction with the American Podiatric Medical Association (APMA) and the Pedorthic Footcare Association (PFA), developed a joint statement on the interpretation of HCPCS codes L3000, L3010, L3020, and L3030.

The joint statement was presented to AOPA leadership at the time and was approved for publication. On May 13, 2016 a follow up meeting of the three organizations was held and a slight revision to the joint statement was proposed with the understanding that the leadership of the three organizations would have the opportunity to review and approve the revised document.

The revised statement has been reviewed and approved by AOPA leadership and is available for your [review here](#).

Renewed RAC Activity Reported

AOPA has recently received reports of increased Recovery Audit Contractor (RAC) activity focusing on the provision of ankle foot orthoses, especially in Jurisdiction A and Jurisdiction D. While the existing RAC contractors have been authorized to begin new audits for some time now, pending the competition for and award of the single, national DMEPOS RAC contract, these reports represent the first significant RAC activity focused on O&P providers since the re-authorization took place.

It is important for AOPA members to ensure that the RAC contractors are playing by the rules, especially when it comes to the limits to the number of Additional Documentation Requests (ADRs) that can be made against a single tax identification number.

Current regulations limit the number of ADR requests for suppliers to 10% of all claims submitted for the previous calendar year, divided into eight periods, each period representing 45 days. In addition, for suppliers who bill under specialty codes identifying them as O&P providers (51, 52, 53, 55, 56, or 57) the limit on ADR requests is capped at 10 ADR requests every 45 days, per Tax ID.

AOPA is preparing educational resources to help prepare its members for continuing challenges of RAC audits. In the meantime, if you have received ADRs related to RAC audits, it is imperative that you challenge any ADR requests that exceed the limits discussed above.

Don't Miss Out on These 2016 National Assembly Workshops



[About AOPA](#)

[Register](#)

[Attend](#)

[Exhibit](#)

Featured Programming – CAD/ CAM Modification Design Essentials

Be sure your National Assembly schedule includes the cutting edge, state-of-the-art training offered by the HOPE Careers Consortium, a partnership of five institutions of higher education.

These highly informational hands-on workshops examine how Computer Aided Design and Computer Aided Manufacturing (CAD/CAM) technology enables O&P technicians, assistants and practitioners to easily modify scanned images in preparation for fabrication. These tutorials and methods will dispel the myths of complexity and ineffectiveness of CAD/CAM that have inundated these systems for decades. This straightforward teaching system walks the user through many of the applications, features, and tools without confusing or frustrating them. Computers, associated software, and materials will be provided.

Sunday, September 11

CAD/CAM Modification Design Essentials, led by Roger Wagner, CPO

8:00 AM - 10:00 AM: Trans-tibial

10:00 AM – 12:00 PM: Ankle-Foot Orthosis

1:00 PM – 3:00 PM: Trans-tibial (repeat)

3:00 PM – 5:00 PM: Trans-femoral

Note: These are separate workshops with the Trans-tibial workshop offered twice. Each workshop is offered as a stand-alone option, enabling conference participants to select the topic(s) that best fits their professional needs.

[Learn More and Register Now](#)

Join the Coding & Billing Experts in Las Vegas!

The AOPA Coding & Billing Experts are Coming to Las Vegas!

AOPA's next Coding & Billing Seminar will be in Las Vegas! Don't miss this opportunity to get the most up-to-date information to advance your O&P practitioners' and billing staff's coding knowledge.

Join your Colleagues November 14-15 in Las Vegas!

At this seminar you will:

- Receive up-to-date information on Prior Authorization and other Hot Topics
- Ensure your Proof of Delivery meets Medicare Requirements
- Learn how to assess risk areas in your practice
- Learn successful appeal strategies and hints to avoid claim denials
- Practice coding complex devices, including repairs and adjustment
- Attend break-out sessions for practitioners and office staff
- Earn 14 CEs



Where else can you get two jam-packed days of reliable, valuable O&P coding and billing information? [Learn more.](#)

Register Now

9th Annual Wine Auction & Tasting: 2016 National Assembly



During the 2016 National Assembly AOPA will be hosting the 9th Annual Wine Tasting & Auction, on Friday, September 9th from 6:00-8:00 PM. This exciting event provides attendees with a unique opportunity to mingle, network, learn about and taste a variety of wines, but most importantly raise awareness of and funds for AOPA's Government Relations outreach. Let's keep the tradition of success alive and make the 9th Annual Wine Tasting & Auction the best ever.

Please join the fun, the "good cause" and add to the continued success of the Wine Tasting & Auction by donating today! ***Your special donations are what make this event unique.*** Your donation may be one of the gems of your cellar, jewelry, artwork, wine glasses, a bottle of your favorite spirit, cigars, etc. We also have a team of personal shoppers who can locate that perfect item for you if you would prefer to make a monetary donation.

We would like to thank the following individuals for their contributions:

- Vinit Asar
- Devon Bernard
- Frank Bostock, MBA, CO
- J. Martin Carlson, CPO
- Rick Fleetwood, MPA
- Al Kritter, CPO, FAAOP
- Eileen Levis
- Pam Lupo, CO
- Scott Schneider
- Michael Sotak
- Gordon Stevens, CPO

Please consider donating today! The donation form is available [here](#).

Thank you in advance and we look forward to seeing at the 2016 National Assembly and the 9 Annual Wine Tasting & Auction, registration for both are now open.

Questions? Contact [Devon Bernard](#) via email or at (571) 431-0854.

Upcoming AOPA Events

- July 13, 2016 *Strategies and Levels: How to Play the Appeals Game*
AOPA Webinar
[Learn more and register here](#)
- August 10, 2016 *The Supplier Standards: Are You Compliant?*
AOPA Webinar
[Learn more or register here](#)
- November 14-15, 2016 *Coding & Billing Seminar*
Las Vegas, NV
[Learn more and register here](#)