



American Orthotic & Prosthetic Association

www.AOPAnet.org

## **AOPA In Advance SmartBrief**

*Breaking News*

**March 14, 2017**

### **AOPA Headlines:**

[\*\*AOPA Submits Comments on CMS' Qualified Provider Proposal\*\*](#)

[\*\*Performant Recovery Receives CMS Approval to Start Audit Activities\*\*](#)

[\*\*American Health Care Act Draft Legislation Released\*\*](#)

[\*\*Noridian Releases Prepayment Review Results\*\*](#)

[\*\*ABC Supports Foundation Creating Center for O&P Excellence\*\*](#)

[\*\*Try the AOPAversity Online Learning Center for FREE\*\*](#)

[\*\*AOPA Pilot Research Grants Announced\*\*](#)

[\*\*Register Now for the AOPA 2017 Policy Forum\*\*](#)

[\*\*Check out AOPA's Commemorative Centennial Website!\*\*](#)

[\*\*Exhibit at the 2017 AOPA O&P World Congress in Las Vegas\*\*](#)

[\*\*Register for the April Coding & Billing Seminar in Denver, CO\*\*](#)

[\*\*Upcoming Events\*\*](#)

### **AOPA Submits Comments on CMS' Qualified Provider Proposal**

On March 13, AOPA submitted comments on the CMS proposal "Proposed Rule on Medicare Requirements for Qualified Practitioners and Qualified Suppliers of Prosthetics and Custom-Fabricated Orthotics". This is the proposal that would enact the long awaited provisions of Section 1834(h) of the Social Security Act, which establishes requirements for qualified suppliers and qualified practitioners, and restricts payments to providers who don't meet those criteria.

AOPA gathered member input on the rule and prepared pre-written comments for members to submit through the AOPAvotes.org platform; 181 members submitted comments to CMS through AOPAvotes.org.

AOPA submitted its own comments that reflect our support of the rule, which is the first step toward ensuring that only qualified providers and suppliers provide prostheses and custom fabricated orthoses to Medicare beneficiaries. AOPA's comments include our opinion that the rule as written is overly broad and should include exceptions, and includes AOPA's concerns with enforcement mechanisms, the "equivalency to ABC or BOC standards", and the regulation of fabrication of O&P devices. [Read AOPA's Comments.](#)

## **Performant Recovery Receives CMS Approval to Start Audit Activities**

Performant Recovery, the Region 5 National Recovery Audit Contractor (RAC) for O&P, DME, Home Health & Hospice claims has received final approval from CMS to begin its audit activities. O&P suppliers are encouraged to visit the Performant Recovery website if they have any questions and to ensure your contact information is correct and current in the [Performant Provider Portal](#).

At this time the Performant CMS approved issues page doesn't list any O&P items/services currently under review, but that may change at any time. View the current approved issue list [here](#).

Questions? Contact Joe McTernan at [jmcternan@AOPAnet.org](mailto:jmcternan@AOPAnet.org) or Devon Bernard at [dbernard@AOPAnet.org](mailto:dbernard@AOPAnet.org).

## **American Health Care Act Draft Legislation Released**

On March 6, 2017, both the House Energy and Commerce Committee and the House Ways and Committee released draft legislation, the "American Health Care Act," to repeal and replace the Affordable Care Act (ACA). Each Committee was scheduled mark-up its respective policies on March 8, 2017. After mark-up, the House Budget Committee will combine the bills into one House bill. Modifications to the bill are anticipated prior to the legislation receiving consideration on the House floor.

AOPA's health care counsel, Alston & Bird, has provided a broad overview of key issues and policies in the legislation. Among other things, the legislation (when taken together) would repeal the penalties associated with the individual and employer mandates retroactively to 2016. The legislation would allow insurance companies to impose a 30 percent late-enrollment surcharge on individual or small group market applicants who had a lapse in coverage for more than 63 days, phases out the ACA's Medicaid expansion and transitions the program to a per capita cap model, and eliminate a number of ACA taxes. The legislation would delay the "Cadillac Tax" on high cost health plans until 2025. The legislation also would preserve certain provisions of the ACA, including provisions that allow children to stay on their parents' insurance until age 26 and that require insurers to cover people with pre-existing conditions.

[Click on this link to read Alston & Bird's summary of issues in the current draft of the legislation.](#)

## **Noridian Releases Prepayment Review Results**

Noridian, the Jurisdiction D Durable Medical Equipment Medicare Administrative Contractor (DME MAC), recently released their quarterly results of its review for claims involving the HCPCS codes L0648 and L0650

Between October 2016 and January 2017, Noridian reviewed 383 claims for L0648 and 853 claims for L0650. The claim denial rate for L0648 was 74% and the claim denial rate for L0650 was 84%. The top three denial reasons were listed as:

- Documentation does not support coverage criteria
- Documentation was not submitted in response to the Additional Documentation Request
- Claim is same or similar to another claim on file

Based on the high denial/error rates Noridian will continue with the prepayment review for L0648 and L0650. AOPA members are reminded of the importance of responding to all requests for additional documentation when received as part of a pre-payment review. Failure to respond results in an automatic denial which contributes to the overall claim denial rate.

Questions? Contact Devon Bernard at [dbernard@AOPAnet.org](mailto:dbernard@AOPAnet.org) or Joe McTernan at [jmcternan@AOPAnet.org](mailto:jmcternan@AOPAnet.org).

### ABC Supports Foundation Creating Center for O&P Excellence



The American Board for Certification in Orthotics, Prosthetics and Pedorthics (ABC) is pleased to announce its contribution to a groundbreaking new non-profit group and the establishment of a state-of-the-art center for O&P excellence. The Orthotics and Prosthetics International Institute Foundation, Inc. has announced plans to open the International Institute of Orthotics & Prosthetics (IIOP) in Tampa, Fla. in 2017.

The Institute will offer a multitude of innovative O&P activities with the mission of improving lives of veterans, their families and patients through education, training, research and collaboration worldwide. The Institute will offer office and conference space for the Florida International University's O&P Master's program as well as services for O&P education, veteran's rehabilitation, amputee counseling and peer programs along with community health services for mind and body wellness.

The Institute will also work with O&P researchers, clinicians, statisticians, patients and manufacturers to develop O&P outcome measures for use throughout the profession. Their efforts will include working with researchers seeking grants for O&P research and innovation benefiting the entire profession.

### Try the AOPAversity Online Learning Center for FREE

#### Easy to Use \* Great Selection of Videos \* Instant Quiz Results

Try our online learning center for FREE! Access the "Boston Strong Grand Rounds" between from March 1 - April 30, 2017 and earn 2.5 scientific credits - a \$55 value.

**Create an account, add the "Boston Strong Grand Rounds" to your cart and check out, then watch the video and take the quiz to earn 2.5 scientific credits for free.**

AOPAversity has 80+ videos on orthotics, prosthetics, pedorthics, technician training, marketing, growing your practice, reimbursement, and more.

[Try AOPAversity Today](#)

Get instant quiz results  
and access your account  
24/7

CEs automatically sent  
to ABC and BOC  
quarterly

Discounted rates for  
AOPA members

## AOPA Pilot Research Grants Announced

The American Orthotic & Prosthetic Association, in partnership with the Center for O&P Learning & Evidence-Based Practice (COPL), is proud to announce a Request for Pilot Grant Proposals in 16 potential areas of orthotic and prosthetic research including an open topic.

There are 16 topics total with a few examples listed below:

- Study community outcomes of patients, such as activity, social interactions, depression and anxiety
- Understand the effects of prosthetic component selection on community activity levels rather than in the lab
- Study the origins/clinical goals and prevalence of prosthesis prescribing patterns
- Link biomechanical performance measures to functional levels
- Open Topics - Beyond the Above Priorities, Top Quality Clinical O&P Research Topics Considered
- [See the rest of the topics in the full RFP.](#)

AOPA and COPL will give preference to grants that address evidence-based clinical application in orthotics and prosthetics. Please post this RFP and share it with your colleagues. *The deadline for proposals is April 28, 2017.*

[Read the full eligibility and application process.](#)

## Register Now for the AOPA 2017 Policy Forum

Registration is now open for the 2017 AOPA Policy Forum! The Policy Forum will take place May 24-25 in Washington, DC.

The Policy Forum is your best opportunity to learn the latest legislative and regulatory details and how they will affect you, your business and your patients. Once you are armed with the facts, we as a profession will educate our members of Congress to offer common sense solutions and share how the O&P profession restores lives and puts people back to work. [Learn More and Register Now.](#)



## Check out AOPA's Commemorative Centennial Website!

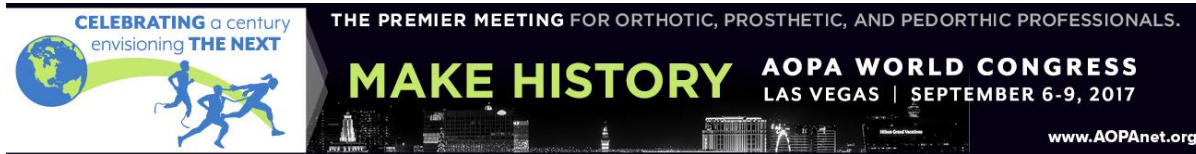
We are pleased to present our new website commemorating our 100 year anniversary – [www.AOPA100.org](http://www.AOPA100.org). The website features AOPA's history, an interactive timeline, photo gallery, O&P stories from AOPA members, and AOPA's plans for the future. Listen to stories from other AOPA members and submit your own, and share photos for our photo gallery.



Don't forget to follow AOPA on social media for Throwback Thursday posts all year long! #aopa100!



## Exhibit at the 2017 AOPA O&P World Congress in Las Vegas



AOPA is currently accepting exhibit applications for the 2017 AOPA O&P World Congress, which is to be held September 6-9, 2017 in Las Vegas, Nevada in conjunction with AOPA's 100<sup>th</sup> Anniversary Celebration. Now is your chance to sign up and showcase your products at the largest O&P tradeshow in the Western Hemisphere. This world-wide convention opportunity features 4 days of high-level networking, exhibits, the latest techniques in O&P treatment, and the finest industry specific business and clinical training programs. We hope you make plans to join us. The first Congress was a great learning experience for all and with your participation we can create a larger and even more successful event.

### Why you should attend:

- Research and Development expenditures in the United States are more than \$95 billion, making the United States the leader in medical innovation and creating the ideal location for a unique gathering of high visibility and importance.
- Superior Clinical Education featuring the best speakers from around the world. Hear from physicians, researchers and top-notch practitioners.
- Practical Learning and live demonstrations
- Learn how U.S. Health Care reform continues to influence patient care and global health policy.
- Networking with an elite and influential group of professionals.
- Largest Display of exhibits in the United States for the orthotic, prosthetic and pedorthic profession.
- Ideal U.S. Location chosen for travel ease and popularity.

### Exhibiting at this important global event will give you the opportunity to:

- Build your customer base and increase sales;
- Experience face-to-face time with existing customers to answer questions and build relationships;
- Enjoy sponsored networking opportunities, including an opening reception in the exhibit hall;
- Take advantage of fun traffic building opportunities;
- Increase visibility for your company/organization in a targeted market;
- Host a Manufacturers Workshop and/or Product Preview Theater;
- Take advantage of education sessions to learn what's happening with health care reform, Medicare, and other regulatory agencies that affect your bottom line;
- Speak to AOPA coding experts to learn what's happening with U.S. government sponsored healthcare programs and what you need to do to sell your products in the U.S.

[Sign up today to exhibit at the 2017 AOPA O&P World Congress.](#) Contact Kelly O'Neill with any questions at [koneill@AOPAnet.org](mailto:koneill@AOPAnet.org) or call (571) 431-0852.

## Register for the April Coding & Billing Seminar in Denver, CO

### *The AOPA Coding & Billing Experts are Heading to Denver, Colorado, April 10-11*

AOPA experts provide the most up-to-date information to help O&P Practitioners and office billing staff learn how to code complex devices, including repairs and adjustments, through interactive discussions with AOPA experts, your colleagues, and much more. Meant for both practitioners and office staff, this advanced two-day event will feature breakout sessions for these two groups, to ensure concentration on material appropriate to each group.

#### At this seminar you will:

- Receive up-to-date information on Prior Authorization and other Hot Topics
- Ensure your Proof of Delivery meets Medicare Requirements
- Learn how to assess risk areas in your practice
- Learn successful appeal strategies and hints to avoid claim denials
- Practice coding complex devices, including repairs and adjustment
- Attend break-out sessions for practitioners and office staff
- Earn 14 CEs



[Register Now](#)

### Upcoming AOPA Events

April 10-11, 2017	<i>Coding &amp; Billing Seminar</i> Denver, CO <a href="#">Learn more and register here</a>
April 12, 2017	<i>Grassroots Advocacy</i> AOPA Webinar <a href="#">Learn more and register here</a>
May 24-25, 2017	AOPA Policy Forum Washington, DC <a href="#">Learn more and register here</a>