



In Case you Missed It:

TWICE-MONTHLY RECAP

www.AOPAnet.org

September 15, 2017

Highlights from the AOPA World Congress

Record attendance and top-notch education and events

AOPA's Centennial Celebration and World Congress in Las Vegas set a new record with over 2,500 attendees! Exhibitors and attendees came from 41 countries, making it a truly global event. AOPA is donating \$5 of each registration to Hurricane Harvey relief, and is still accepting donations.

The exhibit hall opened with a performance from the Las Vegas production La Reve- the Dream, with an impressive dancer doing backflips on a prosthetic leg. The morning opening session presented Saeed Zahedi, PhD with the Lifetime Achievement award and 4 notable inventors were honored for their contribution to O&P: Van Phillips; Marty Carlson, CPO(E), FAAOP; M.E. "Bill" Miller, CO; and Kelly James, P.Eng. [Read the wrap-up and see photos of the event.](#)



Legislative Award Winners
Adrienne Haslet and Aaron Holm

Be Sure to Use the Proper CMS-1500 Form

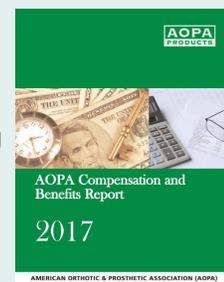
Paper Claims on the Wrong Version will Be Returned

Effective August 30, 2017 any paper claims submitted to Medicare must be submitted using the current CMS-1500 form, version 02/12. To verify if you are using the correct form double check the version number on the top of the claim form and in the lower right hand corner. The version number should be 02/12. Paper claims not submitted using the CMS-1500 form version 02/12 will be returned and not processed.

AOPA Releases Results from Member Benchmarking Survey

2017 Operating Performance Report and 2017 Compensation and Benefits Report Available

Do you need to know how your compensation and benefits compare with similar sized O&P companies or those in your geographic region? As a forward thinking manager, do you want to know how your company's financial performance compares with O&P industry leaders? There is no better industry resource for this type of information than AOPA's annual Operating Performance Report and bi-annual Compensation and Benefits Report. [Order now in the bookstore.](#)



CMS Announces a Shift in Medicare Pre-Payment Audit Processes

Target, Probe, and Educate program expanded

On August 14, CMS announced the expansion of a pilot program aimed at narrowing the focus of pre-payment audits performed by Medicare Administrative Contractors (MACs). The pilot program, known as Target, Probe, and Educate (TPE) has been expanded from one MAC to four and will be implemented nationwide later in 2017. Two of the MACs selected for the pilot expansion include the Jurisdiction B and Jurisdiction D DME MACs, which implemented the program in July of 2017. The purpose of the program, as stated by CMS, is to focus on specific suppliers within a benefit category that have historically high claim error rates or higher than normal utilization patterns. The TPE program will consist of up to 3 rounds of pre-payment review and supplier specific education based on the results of the review. Suppliers selected for the TPE program will receive a notification letter followed by a sample of 20 to 40 claims that have been selected for audit. Once the supplier submits the requested documentation, the audit will take place and an error rate will be established.

The supplier will then have a dedicated education session with the medical review staff to discuss strategies to improve their claim submission process. If the supplier's success rate is not adequate, up to 2 additional rounds of audit and education will take place. If during any of the three rounds of the TPE process, the supplier's success rate is deemed adequate, the supplier will be removed from the TPE program for up to one year. While the TPE program is currently being run as a pilot program in the Jurisdiction B and D DME MACs, CMS has announced that it intends to implement the TPE program across all MACs later in 2017. [Access the CMS announcement.](#)

Las Coding & Billing Seminar of 2017

November 6-7 in Phoenix

AOPA experts provide the most up-to-date information to help O&P Practitioners and office billing staff learn how to code complex devices, including repairs and adjustments, through interactive discussions with AOPA experts, your colleagues, and much more. Meant for both practitioners and office staff, this advanced two-day event will feature breakout sessions for these two groups, to ensure concentration on material appropriate to each group. Book your hotel room before October 13 for AOPA's rate of \$179 per night. [Register now.](#)



Promote your Brand with AOPA's new Apparel Program

Polos, Scrubs, and Lab Coats

AOPA is partnering with Encompass Group, a leading provider of health care apparel to offer members special prices on customized polos, scrub tops and lab coats. Customized embroidery is available. For more information on products and available colors, go to www.iconscrubs.com. Enter access code: ICON-AOPA. Then enter your AOPA member id, and create your user profile. Contact bleppin@AOPAnet.org for additional information.



A banner for AOPA's Centennial Commemorative Website. On the left is the AOPA logo with the text "CELEBRATING a century envisioning THE NEXT 1917-2017". In the center, it says "Dream about what's NEXT— Your Story is Our Story." On the right, it says "AOPA's Centennial Commemorative Website www.AOPA100.ORG". There are also some small images of people in the background.

