



American Orthotic & Prosthetic Association

www.AOPAnet.org

AOPA In Advance SmartBrief
Breaking News
December 12, 2017

AOPA Headlines:

[AOPA Submits Comments on CMS Proposed Change to the DMEPOS Quality Standards Tell CMS not to Charge Providers a Toll for Using Advanced Technology to Fabricate Diabetic Inserts](#)

[AOPA Participates in CMS Special Open Door Forum on Proposed Revisions to DMEPOS Quality Standards on Diabetic Inserts](#)

[2018 AOPA Leadership Conference](#)

[AOPA Submits Comments on the CMS Proposed Rule](#)

[Allard USA announces Justina Appel, CO, BOCP, PhD as Director of Education and Clinical Support](#)

[The First AOPA Coding & Billing Seminar of 2018 is in Atlanta, GA](#)

[Attend the 2018 AOPA National Assembly in Vancouver, Canada](#)

[AOPA Funded Research Now Published](#)

[AOPA Submits Comments on the AHRQ Systematic Review Draft Report](#)

[2018 AOPA Webinars Announced](#)

[HCPCS Code Changes for 2018](#)

[Upcoming Events](#)

AOPA Submits Comments on CMS Proposed Change to the DMEPOS Quality Standards

On December 11, 2017, AOPA submitted formal comments on CMS' proposed change to the DMEPOS Quality Standards that would expand the definition of the term "molded to patient model" to include custom fabricated diabetic inserts that are fabricated using a virtual or digital model of the patient's foot and a direct milling process. Earlier this year, the DME MACs published a correct coding bulletin that indicated that because direct milled inserts were not molded over a positive model of the patient's foot, they could not be billed using HCPCS code A5513 and would have to be billed using A9270 which is a statutorily non-covered service.

The proposed change to the DMEPOS Quality Standards creates a pathway for Medicare coverage for direct milled inserts but a subsequent frequently asked questions (FAQ) document published by CMS indicates that direct milled inserts cannot be billed using A5513 and that reimbursement for inserts fabricated this way will be reduced by approximately 14%.

AOPA's comments generally supported the proposed change to the DMEPOS Quality Standards but challenged the CMS proposal to arbitrarily reduce the reimbursement rate for direct milled inserts. AOPA believes that the manner of fabrication is irrelevant and that the proposed change to the DMEPOS Quality Standards should allow direct milled inserts to be properly billed using A5513.

[AOPA's comments may be accessed by clicking here.](#)

Tell CMS not to Charge Providers a Toll for Using Advanced Technology to Fabricate Diabetic Inserts

[Submit comments](#) on the CMS proposed changes to the DMEPOS quality standards that would include a 14% reduction in reimbursement for custom fabricated, direct milled diabetic inserts. In July, the DME MACs released a clarification stating that diabetic inserts billed using A5513 must be molded over an actual model of the patient's foot. At that time, the DME MACs stated that the use of generic, electronic or "virtual" models where custom fabrication occurs without creation of a physical model of the patient's foot did not meet the code descriptor for A5513.

AOPA has been in touch with CMS to voice our concern over this issue, and in September CMS proposed a change to the quality standards to allow for the use of digital or virtual models in combination with a direct milling process to meet the definition of "molded to patient model." However, in a FAQ document, CMS indicated that inserts that were fabricated using a direct milling process would be reimbursed approximately 14% lower than those that were molded over a physical model of the patient's foot which takes a "toll" on providers who chose to provide direct milled inserts that are identical to inserts fabricated using the older technology of molding the insert over a model of the patient's foot.

CMS has indicated that it intends to finalize the proposed changes by January 1, 2018, and is taking comments until December 11. AOPA has prepared comments that can be submitted on AOPAvotes.org.



Questions can be directed to Joe McTernan at jmcternan@aopanet.org.

AOPA Participates in CMS Special Open Door Forum on Proposed Revisions to DMEPOS Quality Standards on Diabetic Inserts

On November 28, 2017, AOPA participated in a Special Open Door Forum hosted by the Centers for Medicare and Medicaid Services (CMS). The purpose of the Special Open Door Forum was to receive input from experts and stakeholders regarding proposed changes to the DMEPOS quality standards that would expand the definition of the term "molded to patient model" to include diabetic inserts that are custom fabricated from digital or virtual models using a direct milling process.

During the Special Open Door Forum AOPA expressed its concern regarding a frequently asked questions document published by CMS prior to the forum. In this document, CMS indicated that inserts that were fabricated using a direct milling process would be reimbursed approximately 14% lower than those that were molded over a physical model of the patient's foot. AOPA and other industry representatives questioned this apparent "toll" on providers who chose to provide direct milled inserts that are identical to inserts fabricated using the older technology of molding the insert over a model of the patient's foot. AOPA was not satisfied with the answer that was provided by CMS officials during the Special Open Door Forum and followed up with a letter to CMS reiterating the question and challenging the response provided by CMS officials. AOPA will incorporate its concerns that were addressed during the Special Open Door Forum into its full comments on the proposed changes to the DMEPOS quality standards. AOPA's comments will be submitted to CMS by the December 11, 2017 deadline.

AOPA's letter regarding the Special Open Door Forum may be read by [clicking here](#).

2018 AOPA Leadership Conference

O&P Leadership Conference

AN EXCLUSIVE, BY INVITATION ONLY EVENT

JAN. 5-7, 2016 • PALM BEACH, FL
THE BREAKERS

AOPA invites our top level executives from AOPA member companies to join us at our third **O&P Leadership Conference**.

—Featured Speakers—

Alison Cernich, PhD is the Director of the National Center for Medical Rehabilitation (NCMRR) in the National Institute for Child Health and Human Development at the National Institutes of Health. As Director of NCMRR, Dr. Cernich oversees a varied portfolio of research projects, training programs, and rehabilitation research infrastructure network sites aimed at improving the care of individuals with physical disability who require medical rehabilitation.

Bill Stainton is a multiple Emmy Award-winning TV producer, writer, and performer; an author; a business humorist; and an internationally-recognized Beatles expert. He blends the business smarts he learned from twenty years in corporate management with the show biz sparks he garnered from working with people like Jerry Seinfeld, Ellen DeGeneres, and Bill Nye the Science Guy to create entertaining and enlightening presentations enjoyed by audiences around the world!

Jason Altmire served three terms as Representative for Pennsylvania's 4th district (Democrat). He was a bipartisan centrist known for working with both sides of the aisle. He has been profiled by numerous national publications and has appeared on a wide variety of news programs. In his business career, he has served in senior executive positions in the health-care industry, and as an adjunct professor at George Washington University, focusing on politics and policy.

This event is invitation only—contact landerson@aopanet.org to request another copy of your invitation. www.AOPAnet.org

AOPA Submits Comments on the CMS Proposed Rule That Would Provide States with Additional Flexibility in Defining Essential Health Benefits

On November 2, 2017, the Centers for Medicare and Medicaid Services (CMS) published a proposed rule in the *Federal Register* entitled "Patient Protection and Affordable Care Act; HHS Notice of Benefit and Payment Parameters for 2019." Among the provisions in the proposed rule is a section that would provide individual states with increased flexibility in defining essential health benefits (EHB) for purposes of establishing benchmark plans required by the Affordable Care Act.

AOPA submitted official comments on the proposed rule on November 27, 2017. Our comments reflected AOPA's consistent position that orthoses and prostheses must remain essential health benefits and any action by CMS that restricts or reduces access to O&P services is not in the best interest of quality patient care.

AOPA's comments may be accessed by [clicking here](#).

Allard USA announces Justina Appel, CO, BOCP, PhD as Director of Education and Clinical Support



Allard USA is pleased to announce that Justina Appel, CO, BOCP, PhD has joined the organization as Director of Education and Clinical Support. Justina (Justi) will develop and enhance Allard's Continuing Education programs for the O&P Community and its referral sources. She will also provide clinical support and expertise on Allard's products for O&P practitioners and technicians. With over 23 years of experience in the O&P industry Justi has demonstrated her expertise as Director of Orthotics and Prosthetics for Shriners Hospitals for Children. She has also served as past and current President and Education Program Coordinator for Louisiana Association of Orthotics and Prosthetics. Additionally, Justi has conducted O&P seminars, lectures, and workshops, she has also authored and co-authored several research and journal articles in her career.

The First AOPA Coding & Billing Seminar of 2018 is in Atlanta, GA

When: February 26-27, 2018

***Location: Doubletree by Hilton Atlanta Airport
3400 Norman Berry Dr.
Atlanta, GA, 30344***

AOPA experts provide the most up-to-date information to help O&P Practitioners and office billing staff learn how to code complex devices, including repairs and adjustments, through interactive discussions with AOPA experts, your colleagues, and much more. Meant for both practitioners and office staff, this advanced two-day event will feature breakout sessions for these two groups, to ensure concentration on material appropriate to each group.

At this seminar you will:

- Receive up-to-date information on Prior Authorization and other Hot Topics
- Ensure your Proof of Delivery meets Medicare Requirements
- Learn how to assess risk areas in your practice
- Learn successful appeal strategies and hints to avoid claim denials
- Practice coding complex devices, including repairs and adjustment
- Attend break-out sessions for practitioners and office staff
- Earn 14 CEs



Register Now

Questions regarding the seminar may be directed to Joe McTernan at (571) 431-0811 or Devon Bernard at (571) 431-0854.

Attend the 2018 AOPA National Assembly in Vancouver, Canada

**2018 AOPA National Assembly ~ Sept 26-29
Vancouver, BC, Canada**

**Gain International Recognition * Advance Your Career *
Improve Patient Care**

AOPA is seeking high-quality educational and research content for the 2018 AOPA National Assembly, September 26-29 in Vancouver, BC, Canada. **All submissions are due March 1, 2018.**



SEPT. 26-29 | VANCOUVER | CANADA

Your submissions will set the stage for a broad curriculum of high-value clinical and scientific offerings at the National Assembly. All free paper abstracts must be submitted electronically. Abstracts submitted by e-mail or fax will not be considered. All abstracts will be considered for both podium and poster presentations. The review committee will grade each submission via a blind review process, based on the criteria below and reach a decision regarding acceptance of abstracts.

- Relevance, level of interest in topic
- Quality of Scientific Content
- Quality of Clinical Content

Clinical Free Papers - Present an Orthotic, Prosthetic or Pedorthic Free Paper. The top scoring papers will compete for the prestigious Thranhardt Award.

Technician Program - Submit your Technical education paper for submission the Technical Track.

Symposia - If you are interested in organizing a Symposium.

Business Education Program - The top papers will be considered for the prestigious Sam E. Hamontree, CP (E) Business Education Award.

Pedorthic Program - Healthcare professionals with an interest in Pedorthics should use this form.

All papers are due March 1, 2018.

[Learn
More](#)

AOPA Funded Research Now Published

We are pleased to share that the AOPA funded research by Dr. Michael Dillon amputation has now been published in the journal, *Systematic Reviews*. The article, "A systematic review describing incidence rate and prevalence of dysvascular partial foot amputation; how both have changed over time and compare to transtibial amputation" is available through open access. [Read the article.](#)

AOPA is committed to research - [see our other funded projects.](#)

AOPA Submits Comments on the AHRQ Systematic Review Draft Report

In late October 2017, the Agency for Healthcare Quality Research (AHRQ), in conjunction with a contractor known as an Evidence-based Practice Center (EPC) released a draft report on its systematic review of current scientific literature that address the use of lower limb prostheses in the United States.

AOPA reviewed the draft report published by the EPC and unfortunately did not agree with much in the conclusions, particularly its final abstract conclusion that “there is not evidence to support the selection of specific components for patient subgroups to maximize ambulation, function, and quality of life or to minimize abandonment or limited use.” AOPA believes that there is **clear** evidence, apparently not considered by AHRQ or its contractor, to support specific components for patient subgroups for maximizing favorable patient outcomes. The draft systematic review did not consider recent research by the RAND Corporation and the health economics firm Dobson DaVanzo that specifically studied both the clinical and cost effectiveness of the provision of higher technology prosthetic limbs. In addition, the systematic review either ignored or dismissed the vast majority of research identified by AOPA in its December 2016 comments regarding the key questions that would be explored in the systematic review.

AOPA has submitted extensive comments to the AHRQ urging them to continue work on its systematic review and to consider valuable studies such as the RAND study and the Dobson DaVanzo study in their final report.

[AOPA's comments may be viewed by clicking here.](#)

2018 AOPA Webinars Announced

AOPA is pleased to announce the topics for its 2018 Webinars, which take place on the second Wednesday of each month at 1:00 P.M. Eastern Time. [Register here.](#)

January 10- Lower Limb Prostheses Policy: A Comprehensive Review

February 14-Inpatient Billing

March 14 - Medicare Coding Guidelines: MUEs, PTPs, PDAC, etc.

April 11-Enhancing Cash Flow & Increasing Your Accounts Receivable

May 9 - Coding: Understanding the Basics

June 13- Audits: Know the Types, Know the Players, and Know the Rules

July 11-Administrative Documentation

August 8 --Outcomes & Patient Satisfaction Surveys

September 12-Medicare as Secondary Payer: Knowing the Rules

October 10- Year End Review: How to Wrap-Up & Get Ready for the New Year

November 14: Evaluating Your Compliance Plan & Procedures: How to Audit Your Practice

December 12: New Codes, Medicare Changes & Updates

During these one-hour sessions, AOPA experts provide the most up-to-date information on a specific topic. Perfect for the entire staff-- a great team-building, money-saving, educational experience! Sign up for the entire series and get two conferences FREE. Entire Series (\$990 Members/\$1,990 Non-Members). [Register here.](#)

HCPSC Code Changes for 2018

The Centers for Medicare and Medicaid Services (CMS) has released the new HCPCS codes for 2018, and there were only a few minor changes. Below is a complete breakdown of the code changes which will be effective for claims with a date of service on or after January 1, 2018.

New Codes

Code	Descriptor
L3761	Elbow orthosis with adjustable position locking joint(s), prefabricated, off-the-shelf
L7700	Gasket or seal, for use with prosthetic socket insert, any type, each

Changes in Code Descriptors

Code	New Descriptor	Old Descriptor
L3760	Elbow orthosis, with adjustable position locking joint(s), prefabricated, item that has been trimmed, bent, molded, assembled, or otherwise customized to fit a specific patient by an individual with expertise	Elbow orthosis, with adjustable position locking joint(s), prefabricated, includes fitting and adjustments, any type

AOPA's Coding and Reimbursement Committee will review the list of changes and provide appropriate comments to CMS.

As a reminder registration is still open for the December 13, 2017 AOPAversity webinar, [New Codes & Other Updates for 2018](#), which will focus on the changes to the HCPCS code set and any other upcoming Medicare changes which may impact your business in 2018.

Upcoming AOPA Events

- | | |
|----------------------|---|
| December 13, 2017 | <i>New Codes & Other Updates for 2018</i>
AOPA Webinar
Learn more and register here |
| January 5-7, 2018 | AOPA Leadership Conference (Invitation Only)
Palm Beach, FL |
| February 26-27, 2018 | Coding & Billing Seminar
Atlanta, Georgia
Learn more and register here |