



## **Manufacturer's Workshops – Tier B**

(See Final Program on site for finalized schedule)

**Wednesday, October 7, 2015**

8:00 AM – 10:00 AM (2 hour- workshops)

### **Customized Orthotic Solutions for Pediatric Hip Challenges (Certification Course) (MWB-1)**

*Sponsor: Allard USA*

Title: Customized Orthotic Solutions for Pediatric Hip Challenges (Certification Course) Course Length: 2hrs ABC/BOC Approved CEUs: 3.0 Exam: Yes This course qualifies as a Certification Course for S.W.A.S.H. (Sitting, Walking And Standing Hip), a variable hip abduction orthosis. • Assessment of functional and postural outcomes of pediatric CP patient • Biomechanics of hip and factors leading to hip displacement • Dynamic principles of hip abduction orthotic management • Patient assessment for customized S.W.A.S.H. orthosis • Assembling, fitting, and adjustments for S.W.A.S.H. orthosis

### **Preserving your Company's Legacy: Choose your Buyer Wisely (MWB-2)**

*Sponsor: Midwest Orthotic Services*

You built your O&P practice, you endured the sacrifice and obstacles and made it a success. Now it's time to consider selling. But if you care about more than just the dollar and cents of it all, then this workshop is for you. You'll learn about keeping employees engaged, effective communication, clear guidelines for employee expectations, and minimizing operational disruptions. You'll also learn how businesses are valued, factors that influence the value and the potential risks from a buyer's prospective. You will walk away with helpful tools to assist you with preparing your practice.

### **New Advancements in Foot/Ankle Systems: Freedom Innovation's Foot/Ankle Solutions (MWB-3)**

*Sponsor: Freedom Innovaitons*

Discover how Freedom Innovations Foot/Ankle solutions can benefit your patients and your practice. This educational opportunity will provide a comprehensive overview of Freedom Innovations line of Foot/Ankle solutions, including the Kinterra and the new Microprocessor Controlled Foot/Ankle system Kinnex. Discover how these systems can benefit your patients and how to achieve the best clinical outcomes. Discussion will include proper patient selection, features and benefits, alignment of both systems, and programming of the Kinnex. Be amongst the first to experience the newest addition to the Freedom Innovations line of Foot/Ankle solutions.

#### **Prosthetic Feet: Selecting, Adapting, and Customizing to Meet You Patient's Needs (MWB-4)**

*Sponsor: Fillauer*

Learn tips and tricks for kids, athletes and weekend warriors by examining the possibilities of custom-designed prosthetic feet, as well as, adaptations and alignment of off-the-shelf products. View designs for skiing, skating, dancing, cycling and unique adaptations that have been created to give active patients the function they need.

#### **Technology Advancements in Upper Limb Prosthetics (MWB-5)**

*Sponsor: Fillauer*

Practitioners in this course will get a chance to review many Motion Control (MC) products, see the latest updates and get a sneak peak of what is coming soon. We will demonstrate our new Force Limiting Auto Grasp (FLAG) feature, which allows the new ProPlus Hand and ETD to change easily into a delicate gripping tool. Hold an ice cream cone, or a child's hand, without fear of pinching too hard! Also, we will give practitioners the chance to see the new MC Interface using direct Bluetooth communication with MC TDs, as well as the ProWrist Rotator.

#### **Specialty Bracing Solutions: Assessment, Options and Outcomes (MWB-6)**

*Sponsor: Townsend Design*

Attendees will be exposed to a comprehensive and educational course covering bracing solutions and patient assessment techniques that will enhance patient outcomes. The course content will cover dynamic versus static clinical assessments on lower extremity pathologies, orthotic intervention for knee conditions for Trans Tibial amputees, hybrid knee orthosis designs for use with FES devices and stance control options

#### **Serving K2 Ambulators with Microprocessor Knee Technology (MWB-7)**

*Sponsor: Ottobock*

This presentation and workshop will focus on reviewing current research on microprocessor technology in the K2 population. A review of the new Kenevo microprocessor knee and a patient demonstration of functions and programming will be performed. A discussion on reimbursement challenges and opportunities for using this technology in the K2 user will conclude this session.

#### **Got Bone? You can with the HiFi Interface System (MWB-8)**

*Sponsor: biodesigns inc.*

Gottschalk was right. You couldn't control the bone in a socket...until now. The HiFi™ Interface System with our patented and patents-pending Skeletal Capture™ technology allows you to capture, control and stabilize your patients' underlying bone, giving them the closest thing to a direct skeletal connection, in a non-surgical removable interface. The HiFi is more than a socket, it's an entirely new category of socket-Osseosynchronization™. Learn the history of the design, the biomechanical principles and upper and lower limb results. Ask questions to HiFi Inventor, Randall Alley, and find out how your practice can be part of the HiFi Revolution.

#### **Gain Greater Visibility Over Your Practice (MWB-9)**

*Sponsor: OPIE Software*

Futura provides a comprehensive enterprise healthcare system and software tool that is geared towards offices that work in DME and/or O&P. Through specialized tools that allow for complete accounting and billing management, you gain greater visibility and control over the processes and data driving your business.

### **Maximizing Your Fabrication Revenue Utilizing the Cascade Distribution Model (MWB-10)**

*Sponsor: Cascade Orthopedic*

Learn how to maximize your fabrication spend by utilizing the Cascade distribution model to consolidate your purchases. This workshop will cover ways to decrease costs and minimize transactions, paperwork, and shipments. You will also gain insight into the value-added benefits of Cascade, including technical support, educational programs, customized analytics, online payment portal, integrations, and our newly upgraded web platform



Questions?

Contact AOPA headquarters at [assembly@aopanet.org](mailto:assembly@aopanet.org) or (571) 431-0876

Registration and travel information is available at [www.AOPAnet.org](http://www.AOPAnet.org)

We look forward to seeing you in San Antonio, October 7-10 at the Henry B. Gonzalez Convention Center, 200 Market Street, San Antonio, Texas.