



American Orthotic & Prosthetic Association

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## AOPA In Advance SmartBrief

Breaking News

May 5, 2016

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### **BOC's Board Approves Program Changes for Orthotic, Prosthetic, and Pedorthic Certifications**

On May 3, 2016, The Board of Certification/Accreditation (BOC)'s Board of Directors recently approved a plan to sunset the acceptance of new applications for its orthotist (BOCO), prosthetist (BOCP), and pedorthist (BOCPD) certifications. The decision will lead to greater growth opportunities for the organization and streamline the professions' credentialing options. *BOC will accept applications for the orthotist, prosthetist, and pedorthist credentials through July 31, 2016.*

"BOC has been a recognized partner in these fields for more than 30 years and remains firmly committed to supporting our certificants and the millions of people who depend on BOC professionals to improve the quality of their lives," said L. Bradley "Brad" Watson, BOCO, BOCP, LPO, Chair of the BOC Board of Directors. "The Board's decision will have no impact on current BOC certificants like me. All BOC certificants will have the organization's support throughout their entire career."

BOC will continue to provide assistance to all BOC-certified professionals in meeting continuing education requirements, renewing their certifications, and ensuring BOC professionals deliver the highest level of quality patient care.

BOC also remains committed to representing the interests of the orthotic, prosthetic, and pedorthic professions, including continuing membership and active participation in the O&P Alliance. "As a leading provider of professional credentials for those providing prosthetic, orthotic, and pedorthic care, BOC has demonstrated for decades their commitment to the patients

who depend on BOC certificants for high-quality care,” said Susan Stout, President & CEO of Amputee Coalition. “We applaud BOC for standing by their current certificants, ensuring patients continue to have access to care from the providers they depend upon for these essential services. The BOC is making this transition with considerable integrity and commitment to the patients served by BOC certificants.”

The organization’s facility and pharmacy accreditation programs and certification programs for the orthotic fitter (COF), mastectomy fitter (CMF), and durable medical equipment specialists (CDME) are unaffected by the Board’s decision. Offering these credentials remains a long-term commitment of the organization.

BOC has been acclaimed for their award-winning innovation and customer service, earning five internationally recognized Stevie Awards. Both the Centers for Medicare and Medicaid Services (CMS) and the Department of Veterans Affairs have accepted the BOC credentials as meeting their standards. Additionally, BOC practitioners are included as qualified providers in the Benefits Improvement and Protection Act of 2000 (BIPA).

**Please review BOC’s [Fact Sheet](#) for additional information.**

### **OGR Letter Released, and a Wrap-Up of a Big Week for O&P**

Last week was a remarkable week for O&P! We had FOUR exciting things happen:

- 1.) AOPA hosted a press event to call attention to the Lower Limb LCD’s effects in the private sector;
- 2.) A bill was introduced that would place a moratorium on implementing an LCD Proposal;
- 3.) AOPA hosted the Policy Forum and the new O&P Legislation Writing Congress; and
- 4.) The Oversight and Government Reform Committee released a letter criticizing the LCD.

Prior to the Policy Forum, AOPA sponsored a press event about the proposed Lower Limb LCD influencing private sector insurers like United and CIGNA, who began denying payment for vacuum pumps reflecting a provision in the flawed and withdrawn LCD Proposal. On Monday, April 25, Rep. Renee Ellmers (R-NC) and Rep. Jan Schakowsky (D-IL) introduced [H.R. 5045](#), a bill that would establish a moratorium on any action on the LCD through Spring 2017 and remove the withdrawn LCD from the CMS and DME MAC websites and establishing that, contrary to some legal interpretations at HHS, CMS indeed can, and is obliged to manage and instruct its contractors, including the DME MACs, what to do across topics including LCD issues.

On Tuesday morning, April 26, former Senator Bob Kerrey led a one of a kind O&P Legislation-Writing Congress, where AOPA Policy Forum attendees authored a [simple bill](#) that would fix most of the problems that are undercutting the quality of care for Medicare beneficiaries who have O&P needs. Tuesday afternoon, while Policy Forum attendees were learning the ins and outs of a range of government policies and actions, Senator Kerrey had personal meetings with eight Senators to explain the new bill, and how some simple steps could rectify the problems and injustices unnecessarily burdening Medicare beneficiaries and the O&P professionals committed to providing care for those patients. On Wednesday, April 27, 135 O&P providers and patients spent the day on Capitol Hill in more than 400 meetings with their legislators, seeking their support for the new bill and related proposed legislation-the central, indispensable exercise of citizens’ rights that is the core of every AOPA Policy Forum.

The next day, the first fruits of a months-long effort spearheaded by AOPA appeared as the **House Oversight and Government Reform Committee** [released a letter](#) it has initiated to HHS

**Secretary Sylvia Mathews Burwell, criticizing the prosthetic LCD efforts of CMS and its contractors, and launching an oversight inquiry with a request for a substantial collection of documents.**

It was a truly remarkable week for O&P, though there is much work that remains to be done to deliver on these needed remedies. [Keep reading at AOPAnet.org](http://AOPAnet.org).

**Chart Your Course for Success with AOPA's FREE Benchmarking Survey**

Every business owner wants a stronger, more successful business.



And better business performance starts with a financial checkup, measuring how your financial performance compares against other leaders in the O&P field, and then setting goals for improvement.

The 2016 Operating Performance Survey is the perfect opportunity to start your journey to a more robust business. **Participation for AOPA members is FREE**, and includes a complimentary final published report (a \$185 value) AND a free customized company report, comparing your company results to businesses of similar size and location.

**WHEN:** Beginning May 1, 2016 and open until June 21, 2016

**YOUR INVESTMENT:** 60 minutes to compile information for survey

**COST:** FREE published report and FREE customized company report for AOPA members

**HOW:** Submit the survey online at: [www.aopa-survey.com](http://www.aopa-survey.com) OR Complete the mailed hard copy, OR submit your financials and Industry Insights will confidentially enter the data for you.

**IT's CONFIDENTIAL:** Only Industry Insights, under a strict confidentiality agreement, knows your data.

**Look for your survey in the mail or click [here](#).**

**It's hard to chart a course for success if you don't know where you are starting from.**

For questions or more information contact [Bleppin@AOPAnet.org](mailto:Bleppin@AOPAnet.org), 571-431-0810.

**Bill Introduced to Place Moratorium on CMS' LCD Lower Limb Proposal**

On April 25, Representative Ellmers (R-NC-02) introduced HR 5045: Preserving Access to Modern Prosthetic Limbs Act of 2016. The bill is "to impose a moratorium on the implementation of a proposed Medicare local coverage determination on lower limb prostheses". The bill places a moratorium until June 30, 2017 on implementing the July 16, 2015 Local Coverage Determination (LCD): Lower Limb Prostheses (DL33787). The bill also would require that CMS and its contractors remove the policy from their websites, which is necessary because private payors (United Health Care and Cigna) have been adopting provisions included in the LCD. This bipartisan bill was co-sponsored by Reps. Blackburn (R-TN-7) and Schakowsky (D-IL-9). This bill will be discussed during the Policy Forum, where AOPA members will request that their representatives become a co-sponsor.

Contact Joe McTernan at [jmcternan@AOPAnet.org](mailto:jmcternan@AOPAnet.org) or Devon Bernard at [dbernard@AOPAnet.org](mailto:dbernard@AOPAnet.org) with content questions.

## May 11 Webinar: When Things Go Wrong: Making Lemonade out of Lemons

May 2016

11

1:00 PM Eastern

# WEBINAR WEDNESDAYS



Join AOPA for a one hour webinar, **When Things Go Wrong: Making Lemonade out of Lemons**, and earn 1.5 CEs, while learning about how to make the best of frustrating and potentially costly situations. During this webinar, participants will learn what to do in the following scenarios:

- A patient refuses an item/service
- A patient returns an item
- You have a disgruntled patient
- Learn about other instances of when things don't go as planned, and how you can make the best out of each situation

[Register now.](#)

AOPA members pay \$99 (nonmembers pay \$199), and any number of employees may participate on a given line. Attendees earn 1.5 continuing education credits by returning the provided quiz within 30 days and scoring at least 80 percent.

Contact Joe McTernan at [jmcternan@AOPAnet.org](mailto:jmcternan@AOPAnet.org) or 571/431-0854 with content questions.  
Contact Ryan Gleeson at [rgleeson@AOPAnet.org](mailto:rgleeson@AOPAnet.org) or 571/431-0876 with registration questions.

## Pre-Payment Probe Review for LSO/TLSOs

The Jurisdiction D Durable Medical Equipment Medicare Administrative Contractor (DME MAC) Noridian recently announced the start of a prepayment probe review for all LSOs and TLSOs. The purpose of the review is to determine the possibility, based on the DME MAC's data analysis, of a potential problem area.

If contact by Noridian with an *Additional Documentation Request* (ADR) letter, please don't ignore the letter. Respond to the ADR with all the documentation requested including but not limited to:

- Initial order & the Detailed Written Order (DWO)
- Medical records from (physician, hospital, SNF, OT, PT, etc.) that support the medical necessity
- Documentation to support the custom fitted or off the shelf orthosis code billed (if applicable)
- Proof of delivery (POD)
- A copy of the PDAC verification, if required
- Any other supporting documentation you feel is relevant.

Questions? Contact Joe McTernan at [jmcternan@AOPAnet.org](mailto:jmcternan@AOPAnet.org) or Devon Bernard at [dbernard@AOPAnet.org](mailto:dbernard@AOPAnet.org).

## Join the Coding & Billing Experts in San Antonio

### *The AOPA Coding & Billing Experts are Coming to San Antonio!*

AOPA's next Coding & Billing Seminar will be in San Antonio! Don't miss this opportunity to get the most up-to-date information to advance your O&P practitioners' and billing staff's coding knowledge.

### **Join your Colleagues June 13-14 in San Antonio!**

At this seminar you will:

- Receive up-to-date information on Prior Authorization and other Hot Topics
- Ensure your Proof of Delivery meets Medicare Requirements
- Learn how to assess risk areas in your practice
- Learn successful appeal strategies and hints to avoid claim denials
- Practice coding complex devices, including repairs and adjustment
- Attend break-out sessions for practitioners and office staff
- Earn 14 CEs



*Visit the Alamo-just minutes away*

Where else can you get two jam-packed days of reliable, valuable O&P coding and billing information? [Learn more.](#)

**Register Now**

## Upcoming AOPA Events

May 11, 2016	<i>When Things Go Wrong: Making Lemonade out of Lemons</i> AOPA Webinar <a href="#">Learn more and register here</a>
June 8, 2016	<i>Physician Documentation: How to Get It &amp; How to Use It</i> AOPA Webinar <a href="#">Learn more or register here</a>
June 13 & 14, 2016	<i>Coding &amp; Billing Seminar</i> San Antonio, TX <a href="#">Learn more and register here</a>