



American Orthotic & Prosthetic Association

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December 17, 2020

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Annual Participation Enrollment Period Extended

CMS has extended the annual participation enrollment period for DMEPOS suppliers from December 31, 2020 to January 31, 2021. Any changes to your participation status must be post-marked on or before January 31, 2021, however the effective date for all changes remains January 1, 2021.

Questions? Contact Joe McTernan at jmcternan@AOPAnet.org or Devon Bernard at dbernard@AOPAnet.org

DMEPOS Fee Schedule Increased by 0.2%

The Centers for Medicare and Medicaid Services (CMS) has released the 2021 Medicare DMEPOS fee schedule which will be effective for Medicare claims with a date of service on or after January 1, 2021. As anticipated, the 2021 Medicare fee schedule for orthotic and prosthetic services will be increased by 0.2% over 2020 rates. The 0.2% increase is a net reflection of the 0.6% increase in the Consumer Pricing Index for Urban Areas (CPI-U) from June 2019 through June 2020, combined with the annual Multi-Factor Productivity Adjustment (MFP) of -0.4%.

Questions? Contact Joe McTernan at jmcternan@AOPAnet.org or Devon Bernard at dbernard@AOPAnet.org.

2021 Webinar Series

It's been a year. AOPA wants to help you end it on a positive note. To this end, we are offering 30% off our monthly webinar series. Between now and December 31, 2020 our 2021 monthly webinar series is \$831 for members and \$1,671 for non-members.

AOPA's regulatory staff and guest speakers will keep you up-to-date with the latest rules and regulations during these one hour webinars. This year's webinar topics include ABNs, audits, and inpatient billing. And, back by popular demand, quarterly clinician's corner...you'll learn about the newest techniques or how to best treat your patients presented by one of AOPA's National Assembly presenters.

Not only do the webinars provide relevant content, but all staff can benefit. Bring all your staff at a single office location together monthly to refresh their skills for the price of one registration. Bonus, all participating staff can earn 1.5 business continuing education credits each month.

For over 100 years AOPA has been dedicated to providing the very best education content to the O&P community. **Don't miss out on what we have in-store for 2021, [register for the 2021 monthly webinar series today.](#)**

Questions? Contact info@AOPAnet.org.

OTWorld.connect Available Through End of January

OTWorld.connect is still on – stay connected!

OTWorld.connect, the special digital edition of OTWorld, took place from 27 to 29 October 2020. With various interactive formats, this event – the world’s largest and foremost meeting place for prosthetics, orthotics, orthopaedic footwear technology, compression therapy and individual rehabilitation technology – answered a huge industry need for knowledge transfer and exchange.

Did you miss OTWorld.connect or would you like to view the presentations and product innovations again? In keeping with the slogan “Stay connected!”, **OTWorld.connect is still available for you to access until 31 January 2021.**

Read the [short factsheet](#) for detailed information.

connect.ot-world.com/en/

2021 Medicare Part A & B Deductibles, Premiums, and Coinsurance Amounts Released

The Centers for Medicare and Medicaid Services (CMS) has recently announced the Medicare premium and deductible rates for 2021. The monthly Medicare Part B premium will begin at \$148.50, and the Medicare Part B deductible has been set at \$203.00.

The Medicare Part A deductible for 2021 is set at \$1,484 and the daily co-insurance amount for days 61-90 is \$371 and the lifetime reserve day’s rate is set at \$742. Lastly, the SNF Part A extended care days co-insurance (day 21-100) will be \$185.50 for 2021.

Questions? Contact Joe McTernan at jmcternan@aopanet.org or Devon Bernard at dbernard@AOPAnet.org.

AOPA Asks that O&P Providers be Among First to Receive COVID-19 Vaccine

On November 23, Today, AOPA sent a letter to the Department of Health and Human Services urging them to include O&P providers among the first to receive the COVID-19 vaccine. In addition, AOPA attended a meeting and submitted comments with the same request to the CDC’s Advisory Council on Immunization Practices, the group charged with making recommendations for the phased allocation for the COVID-19 vaccine.

Deemed essential healthcare workers at the onset of the COVID-19 Public Health Emergency, O&P providers are not only risking exposure to themselves by continuing to provide patient care, but the care they provide is to some of the most at-risk patients. AOPA made the argument that, getting access to the COVID-19 vaccine as soon as it is available would protect both O&P providers and their patients.

Read the letter [here](#) and public comments [here](#).

Medicare to Allow Nurse Practitioners and Physician Assistants to Certify the Medical Need for Diabetic Shoes in Limited Circumstances

AOPA, in collaboration with other healthcare organizations, has actively supported the inclusion of nurse practitioners (NPs) and physician assistants (PAs) to serve as certifying practitioners under the Medicare diabetic shoe benefit. The Social Security Act states that the certifying physician must be the MD or DO that is managing the patient's systemic diabetic condition. This has led to significant access issues as the delivery of healthcare has evolved and non-physician practitioners have become more prevalent as primary care providers.

The Durable Medical Equipment Medicare Administrative Contractors (DME MACs) recently announced two separate pathways that expand the ability of NPs and PAs to certify the medical need for diabetic shoes provided to Medicare beneficiaries.

The first pathway only applies to NPs and is being coordinated by the Center for Medicare and Medicaid Innovation through the Primary Care First (PCF) demonstration project. The PCF demonstration project will be implemented on January 1, 2021 and will run through December 31, 2025. NPs that are participating in the PCF demonstration project in one of the 26 states/regions that it will be implemented in may serve as the certifying practitioner for diabetic shoes covered by Medicare. The PCF model does not require the NP to operate under the direct supervision of a physician, but it does not apply to physician assistants. The announcement of the expansion of the role of NPs under the PCF demonstration project may be viewed [HERE](#).

The second pathway is effective immediately and applies to both NPs and PAs that are providing healthcare services under the direct supervision of an MD or DO through "incident to" provisions. The DME MACs have indicated that CMS has offered guidance that allows NPs and PAs to certify the medical need for diabetic shoes when **ALL** the following conditions are met:

1. The supervising physician has documented in the medical record that the patient is diabetic and has been, and continues to provide, the patient follow-up under a comprehensive management program of that condition; and,
2. The NP or PA certifies that the provision of the therapeutic shoes is part of the comprehensive treatment plan being provided to the patient; and,
3. The supervising physician must review and verify (sign and date) all of the NP or PA notes in the medical record pertaining to the provision of the therapeutic shoes and inserts, acknowledging their agreement with the actions of the NP or PA.

It is important to note that this pathway does not apply to NPs that are practicing independently (billing under their own NPI). They must be practicing under the direct supervision of an MD or DO. The announcement of the "incident to" clarification may be viewed [HERE](#).

AOPA is encouraged by the announcements above and is pleased that CMS has acknowledged the expanding role of NPs and PAs in the delivery of primary healthcare. We will provide additional details on these policy changes as they become available.

Questions regarding this issue may be directed to Joe McTernan at jmcternan@aopanet.org or Devon Bernard at dbernard@aopanet.org.

Thank YOU Supplier Plus Partners



Final Prior Authorization Reminder

Starting December 1, 2020 prior authorization for six lower limb prostheses codes (L5856, L5857, L5858, L5973, L5980 and L5987) is mandatory for all Medicare fee for service claims in all states and territories. In addition, don't forget that for claims with a date of service on or after January 1, 2021 items billed using L5856, L5857, L5858, L5973, L5980 and L5987 must be PDAC verified and on the Product Classification List.

Questions? Contact Joe McTernan at jmcternan@aopanet.org or Devon Bernard at dbernard@AOPAnet.org.

CMS Introduces Single Payment Amounts for Medicare Competitive Bidding of OTS Knee and OTS Spinal Orthoses

On October 27, 2020, the Centers for Medicare and Medicaid Services (CMS) announced the Single Payment Amounts (SPAs) for select Off-the-Shelf (OTS) knee and OTS spinal orthosis codes included in the Medicare DMEPOS competitive bidding program scheduled for implementation on January 1, 2021.

AOPA has continually expressed a need for CMS to delay implementation of Round 2021 of the Medicare DMEPOS competitive bidding program due to the COVID-19 Public Health Emergency (PHE). These efforts include but are not limited to multiple communications with high ranking CMS officials, coordination of advocacy efforts with AOPA partner

organizations both within and outside of O&P, vocal support of congressional efforts, including a letter to CMS signed by more than 100 members of Congress requesting consideration of a program delay, and comprehensive discussions with key legislators on the importance of ensuring Medicare beneficiaries have access to high quality, clinically appropriate care, delivered by properly credentialed and accredited providers.

AOPA will continue to provide feedback to CMS through these and other channels. In addition, AOPA is still working to secure co-sponsors and congressional support for the Medicare O&P Patient Centered Care Act which includes a provision that, if enacted, would preserve patient access to OTS orthoses from certified and/or licensed orthotists and prosthetists by creating an exemption from the requirement to have a competitive bidding contract, similarly to physicians and other healthcare professionals. To support this legislative effort visit AOPAvotes.org.

While CMS removed several product categories from inclusion in Round 2021, it elected to move forward with competitive bidding for OTS knee and OTS spinal orthoses. The product categories removed from inclusion in competitive bidding by CMS represented product categories that have been part of the Medicare DMEPOS competitive bidding program in the past. Due to their inclusion in previous rounds of competitive bidding, SPAs were established nationally that resulted in significant savings to the Medicare program. New bids that were submitted as part of the Round 2021 competition for these product categories did not result in significant additional savings for the Medicare program. Because OTS knee and OTS spinal orthoses were not previously part of Medicare competitive bidding, the competition resulted in significant savings to the Medicare program over the three-year initial program length and the subsequent expansion of the SPAs into non-competitive bid areas.

In its announcement, CMS indicated that in a limited number of CBAs where competitive bidding did not result in significant savings to the Medicare program and therefore, competitive bidding for OTS orthoses will not be implemented. AOPA will be providing more information about these CBAs shortly.

If you elected to participate in the competitive bidding program for OTS knee orthoses, OTS spinal orthoses, or both, you will either be offered a contract effective for claims with a date of service on or after January 1, 2021 or you will receive a disqualification notice indicating that you will not be offered a contract. If you are offered a contract, you must accept or decline the contract offer by November 10, 2020. It is important to remember that if your previously submitted bid was found to be at or below the median composite bid rate and you decline a contract offer, you will forfeit your \$50,000 bid surety bond. Your contract offer(s) will indicate whether your submitted bid was at or below the median composite bid rate. If you receive a disqualification notice and believe that you were disqualified incorrectly, you may submit a bidder inquiry through the DMEPOS competitive bidding website portal.

The SPAs for each competitive bidding area (CBAs) and detailed information regarding next steps may be found on the Medicare DMEPOS competitive bidding website [here](#). The complete CMS announcement may be viewed [here](#).

Questions regarding the Medicare DMEPOS Competitive Bidding Program can be directed to Devon Bernard at dbernard@AOPAnet.org or Joe McTernan at jmcternan@AOPAnet.org.

2021 Medicare O&P Fee Schedule Update

The Centers for Medicare and Medicaid Services (CMS) has published an update on the economic factors that are used to calculate the Medicare O&P fee schedule. The annual Medicare fee schedule increase for O&P services is based on a combination of change in the Consumer Pricing Index for Urban Areas (CPI-U) from June to June of the previous year combined with the annual Multi-Factor Productivity Adjustment (MFP).

CMS recently announced that the CPI-U for June 2019 through June 2020 is 0.6% and the annual MFP adjustment is -0.4% for a net increase of 0.2%. While CMS has not officially announced the 2021 update to the Medicare O&P fee schedule, the announcement of the CPI-U and MFP adjustment lead to relative confidence in the 2021 increase of 0.2%.

The 0.2% increase in the O&P Medicare fee schedule for 2021 is slightly lower than the 2020 increase of 0.9%. While the Medicare 2% sequestration-based reduction to all Medicare payments has been suspended through dates of service through December 31, 2020 as a result of the CARES Act, continued suspension of sequestration-based fee reduction will require additional legislative action. AOPA is following this issue closely and supports the continued suspension of sequestration-based fee reductions.

Questions regarding the 2021 Medicare fee schedule may be directed to Joe McTernan at jmcternan@aopanet.org or Devon Bernard at dbernard@aopanet.org.

CGS Announces New Audits for AFOs

CGS, the DME MAC for Jurisdictions B&C, [has just announced](#) that they will be conducting complex post-payment reviews for a series of prefabricated ankle-foot-orthoses. The reviews will be focused on claims for the HCPCS codes: L1902, L1906, L1971, L4396, and L4397.

If you receive additional documentation requests as part of these reviews be sure to respond to them, however suppliers should be reminded that CMS has implied that the DME MACs may allow for flexibility with extensions based on the supplier's ability to complete the audit; based on the current public health emergency.

Questions? Contact Joe McTernan at jmcternan@AOPAnet.org or Devon Bernard at dbernard@AOPAnet.org.

Introducing AOPA Connection

Welcome to AOPA Connection, your one-stop-shop for all things AOPA.

Logging into AOPA Connection you will instantly have access to all your AOPA benefits, including:

- AOPaversity



- Your Membership Record
- Your Individual Profile
- Event Calendar
- Bookstore (including past purchases)
- Co-OP

But, it doesn't stop there! We are pleased to introduce a new benefit accessible through AOPA Connection, My O&P Community. In this online community of your O&P colleagues you can get guidance, share advice, have one-on-one and group conversations, and access resources.

For Primary/Principal Member Contacts:

- For security reasons, we couldn't bring over passwords during conversion from our old database, so you get to start fresh. To access AOPA Connection click [here](#) and enter your unique email address to reset your password. Then, just follow the instructions for logging in. Note: accounts are tied to email addresses.
- If for some reason you are told your email is not found, create an account [here](#).
- If, you had multiple emails addresses in the old database and receive this email to all accounts please contact us at info@AOPAnet.org and we will help you reconcile your accounts.
- Once logged in be sure to complete your profile, this will help us better meet your needs as well as allow others to connect with you. Once you do this, play around with all the features, re-familiarize yourself with all the AOPA benefits, check out the discussions happening in My O&P Community.
- You can set all your employees up with their own credentials so they too can access all the AOPA member benefits. Spread the word, send them [here](#) and tell them to setup an account using their unique email and follow the instructions to link to your organization's name.

For Employees of Members:

- Accessing AOPA Connection is simple, all you need to do is set up your account [here](#) using your unique email and follow the instructions to link to your organization's name.
- Once logged in be sure to complete your profile, this will help us better meet your needs as well as allow others to connect with you. Once you do this, play around with all the features, re-familiarize yourself with all the AOPA benefits, check out the discussions happening in My O&P Community.

Questions? Check out these [Tips for Logging In](#). Still have questions? Contact Betty Leppin at bleppin@AOPAnet.org or 571-431-0876.

Appeals Update: The Amounts in Controversy for 2021 Have Been Released

The Amount in Controversy (AIC) is the monetary threshold required to file an appeal at the Administrative Law Judge (ALJ), third level of appeal, or the Federal District Court Review, the fifth level of appeal. The AIC for ALJ hearing requests filed on or before December 31, 2020, will remain \$170. ALJ hearing requests filed on or after January 1, 2021 the AIC will increase to \$180. The AIC for the fifth level is currently \$1,670 and will increase to \$1,760 for filed on or after January 1, 2021.

Questions? Contact Joe McTernan at jmcternan@AOPAnet.org or Devon Bernard at dbernard@AOPAnet.org.

Important Information on Medicare Accelerated and Advance Payment Program

Congress has passed a short-term spending bill to keep government programs operating at 2020 funding levels through December 11. Included in the 115-page bill are important revisions to the Medicare Accelerated and Advance Payments Program (AAP) that extends the deadline for providers to start repaying Medicare advance payment loans. AOPA worked closely with our congressional champions to ensure this was included in the final bill.

Under the AAP program, the Centers for Medicare and Medicaid Services (CMS) offered to advance money to providers to help keep their doors open during the early months of the pandemic. These loans, however, had to be paid back later out of Medicare payments to practices. As currently written, the terms for repayment are problematic, especially considering the current financial difficulties being experienced by providers during the pandemic. Providers would have 100 percent of their Medicare claims withheld to repay the loans on a short timeline, and after a few months any outstanding balances, would be subject to a 10.25 percent interest rate.

However, the bill passed today by Congress and expected to be signed into law shortly by President Trump:

- Postpones the recoupment of disbursed funds until one year after the advance payment has been issued to a physician practice; the balance would be due by September 2022.
- Reduces the per claim recoupment amount from 100 percent to 25 percent for the first 11 months and 50 percent of claims withheld for an additional six months. The interest rate kicks in if not repaid in full; however, the bill lowers the interest rate from 10.25 percent to four percent.

AOPA was pleased to see our efforts on this issue pay off. We continue to push Congress for additional benefits for orthotists and prosthetists, including a statutory separation of O&P from DME, tax deductions on Personal Protective Equipment, and ensuring providers are not required to pay taxes on Provider Relief Fund disbursements. We encourage you to utilize our AOPAVotes.org page to write your legislators on these issues.

For questions, please contact [Justin Beland](mailto:Justin.Beland@AOPA.org), Director of Government Affairs.

COVID-19 Update: Provider Relief Fund Reporting

On September 19, 2020, the US Department of Health and Human Services (HHS) released [guidance](#) articulating how to account for lost revenues and expenses and addressing recipient reporting requirements for those receiving Provider Relief Fund (PRF) payments. The guidance applies generally to PRF recipients that received one or more PRF payments exceeding \$10,000.

The \$10,000 reporting threshold is a notable change from the statutory requirement in Section 15011 of the CARES ACT; which (and the [Provider Relief Fund Terms and Conditions](#)) had required recipients of more than \$150,000 in total funds appropriated under the CARES Act to submit a report to HHS within 10 days following the end of each calendar quarter. While the new guidance lowers the reporting threshold to \$10,000, it does not clarify if HHS's public reporting will continue to satisfy the Section 15011 requirement and did not further specify how (or whether) the reporting information announced in the guidance relates to the Section 15011 requirement. We expect further guidance on the issue, and will report when additional guidance is released. Recipients should continue to monitor the [PRF FAQs](#) for additional clarifications on reporting requirements.

The new guidance stipulates that recipients will report on the use of their PRF payments by first submitting information on healthcare-related expenses that are directly attributable to coronavirus. This may include general and administrative expenses and/or healthcare-related operating expenses. Any PRF payment amounts that were not fully expended on healthcare-related expenses attributable to coronavirus are then applied to the provider's "lost revenues," which, under the new guidance, are now defined as "year-over-year net patient care operating income (i.e., patient care revenue less patient care related expenses)." This definition is more limited than previous HHS guidance which permitted "any reasonable method of estimating lost revenue;" providers could compare budgeted to actual or use a year-over-year comparison. In addition, HHS appears to cap the application PRF payments toward lost revenues up to either the amount of a provider's 2019 net gain from healthcare related sources or up to a net zero gain/loss in 2020, if the provider reported negative net operating income in 2019. HHS seems to have provided this clarification because, under previous guidance, if lost revenues could be applied to expenses irrespective of the impact on margin, it would have introduced the possibility of PRF funding making a healthcare provider more profitable in 2020 than it was in 2019. AOPA is concerned about the potential impact of this approach for some providers and will continue to monitor the issue.

Recipients that do not use the full amount of their PRF funds by the end of calendar year 2020 will have an additional six months to use the remaining amounts. The extra six-month reporting period (January-June 2021) will be compared to the same period in 2019 for the purposes of making calculations.

The new guidance stipulates that recipients will be required to report several data elements, including demographic information, information about their expenses

attributable to coronavirus, information about their lost revenues, and other non-financial information (such as metrics on personnel, patients, and facilities). Recipients that received between \$10,000 and \$499,999 in aggregated PRF payments must report healthcare-related expenses attributable to coronavirus in two aggregated categories: (1) general and administrative expenses and (2) other healthcare-related expenses. Providers receiving \$500,000 or more in PRF payments will report their expenses in greater detail within each of these categories.

The guidance has also pushed the reporting window, the reporting portal will be available in early 2021 (instead of on October 1, 2020). The other deadlines appear to remain unchanged, but these deadlines may be adjusted as the reporting mechanism is gradually rolled out. Important reporting deadlines include:

- All recipients must report within 45 days of the end of the calendar year 2020. (This would fall on Sunday, February 14; the actual deadline will likely be clarified as Monday, February 15.)
- Recipients who have expended funds in full prior to December 31, 2020, may submit a single final report at any time during the first reporting window (early 2021 through February 15, 2021).
- Recipients with funds still unexpended after December 31, 2020, must submit a second and final report no later than July 31, 2021.

Finally, the new guidance does not change HHS' previous clarifications that payments from the PRF qualify as disaster relief payments and are therefore taxable income. AOPA continues to work with Congress on [bipartisan legislation](#) which would ensure that CARES Act PRF payments are not includible in gross income.

AOPA will continue to follow this and all CARES Act-related guidance. If you have any questions, please contact [Justin Beland](#), Director of Government Affairs.

AFO/KAFO Policy Article

Recently, AOPA asked the DME MACs to clarify this existing language in the AFO/KAFO Policy Article related to custom fabricated braces: *In addition, if the item is custom fabricated, a complete and clear description of the item, including what makes this item unique, and a breakdown of charges (material and labor used in fabrication). This information should be entered in the narrative field of an electronic claim.*

On September 3, AOPA [reported and confirmed](#) that there has been no change to the documentation requirements for custom fabricated AFOs/KAFOs and the above passage is in reference to miscellaneous or unlisted codes. The DME MACs also stated they will clarify this in a future Policy Article revision.

The DME MACs just released the following revised AFO/KAFO Policy Article, and as promised they clarified the custom fabrication language: *If the item is custom fabricated and does not have a specific HCPCS code, a complete and clear description of the item, including*

what makes this item unique, and a breakdown of charges (material and labor used in fabrication) should be entered in the narrative field of an electronic claim or on Item 19 of a paper claim. (Refer to the LCD-related Standard Documentation Requirements article (A55426) for more information regarding billing of items with HCPCS codes that include miscellaneous, NOC, unlisted, or non-specified in their narrative descriptions.)

The revised AFO/KAFO Policy Article will be effective October 1, 2020. A copy of the revised article can be found [here](#).

Questions? Contact Joe McTernan at jmcternan@AOPAnet.org or Devon Bernard at dbernard@AOPAnet.org

2020 Virtual National Assembly, Content to Remain Available Through 2020

Thank you for attending the 2020 Virtual National Assembly, your participation helped make it a success!

A huge bonus to this year's Assembly is you still have access to all the content, both the education and the exhibits. And, we are excited to announce that the platform will remain open for the remainder of 2020 (not just through October 12). To access it, login like you did during the Assembly. Once in you can watch any presentations you missed or review a session you attended. If a presenter made their slides available, you can download these as well. The exhibit booths, including exhibitors' contact information are still accessible too, so stop by and check them out.

This means you now have until the end of 2020 to earn over 100 CE credits. AOPA will send CE credit information to ABC and BOC mid-October, mid-November, and at the end of the year.

Thank you again for your participation! Be sure to save the date for the 2021 National Assembly, September 9-12, 2021 in Boston.

Questions about any of this? Contact us at Assembly@AOPAnet.org or (571) 431-0876.

Thank You to AOPA's National Assembly Sponsors!
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Calling all AOPA Members, You Now Have FREE Access to AOPAversity

AOPA knows you and your employees are being tremendously impacted by COVID-19. To help, we are offering you, our AOPA members, the ability to access our online learning management system, AOPAversity, for **FREE** for the rest of 2020. It is our hope that this will make it easier to navigate the current unprecedented situation.

What does this mean? You and your employees can now access all 72 online offerings which are pre-recorded videos available on demand. That's 33 business offerings worth 34.5 Business Credits and 39 clinical offerings worth 60.5 Scientific Credits. **FREE.**

If you do not currently have an AOPAversity account, click [here](#) to create a profile. You will need your AOPA member ID and zip code affiliated with your membership when you create your profile to access the free offering. If you already have an AOPAversity account, log in [here](#). Your username is the e-mail used to create your profile.

This offer is valid through December 31, 2020. It does exclude any refunds to purchases made prior to the start of this offer. We truly hope this offers you additional support during this uncertain time.

Upcoming Events

December 18, 2020 **Co-OP Tutorial**
[Learn more and register](#)

January 8, 2021 **Co-OP Tutorial**

[Learn more and register](#)

January 13, 2021

ABNs: Strategies for Success

AOPA Webinar

[Learn more and register](#)