



**American
Orthotic &
Prosthetic
Association**

FOR EVERY \$1 IN DUES:

\$.48 provided member services, such as education, assembly, and publications

\$.19 was put towards government relations/reimbursement services/advocacy

\$.16 provided for organizational governance and research

\$.17 provided for general administration

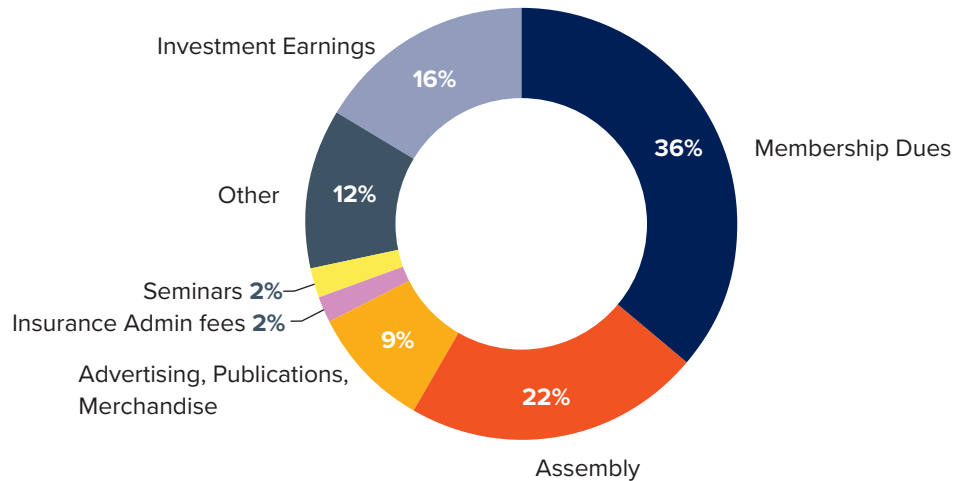


2021 Financial Highlights

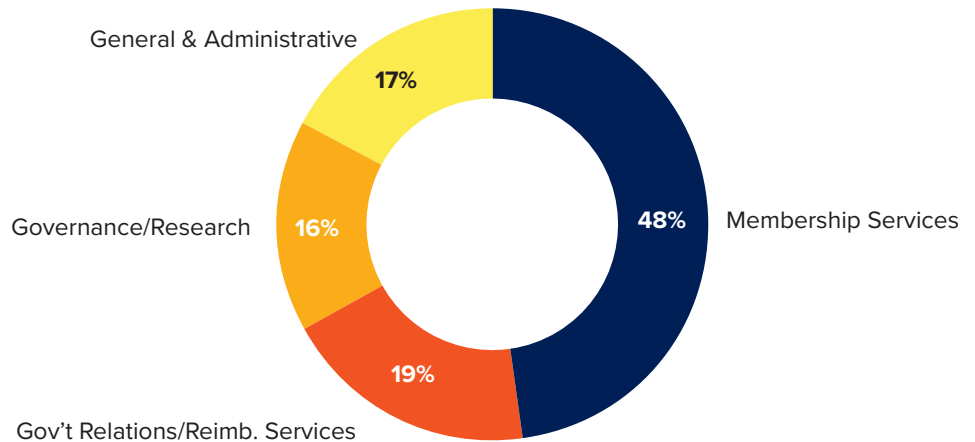
How are my membership dues invested?

The financial decisions AOPA makes are rooted in how best to put dues and all other revenue sources to work in ways that will continue to deliver value for AOPA members. Your dues dollar in 2021 was allocated as follows:

SOURCES OF REVENUE, 2021



EXPENSE BY FUNCTION, 2021



STATEMENT OF ACTIVITIES

Year ending 11/30/2021

REVENUE	2021
Membership Dues	\$1,900,574
Assembly	\$1,169,699
Advertising	\$439,992
Insurance Admin fees	\$120,000
Seminars	\$124,465
Publications	\$24,169
Sponsorships	\$6,100
Other Income	\$138,005
Contributions	\$304,330
Investment Earnings	\$856,825
Net assets released from restriction	\$199,185
Total Revenue (100%)	\$5,283,344

EXPENSES	2021
Program Services	
Membership Services	\$2,078,562
Gov't Relations/Reimb. Services	\$834,521
Governance/Research	\$676,550
Support Services	
General & Administrative	\$746,242
Total Expenses (100%)	\$4,335,875

Change in Net Assets Without Donor Restriction	\$90,644
Change in Net Assets With Donor Restriction	-\$193,935
Total Change in net assets	-\$103,291

Net Assets, beginning of year	\$8,712,933
Net Assets, end of year	\$9,466,467

STATEMENT OF FINANCIAL POSITION

Year ending 11/30/2021

ASSETS	2021
Cash and cash equivalents	\$1,547,029
Accounts receivable	\$224,648
Investments	\$8,791,180
Due from affiliate organizations	\$0
Prepaid expenses and other assets	\$181,785
Property and Equipment at Cost	
Furniture, equipment and leasehold improvements	\$635,797
Less Accumulated depreciation	-\$421,618
Property and Equipment, Net	\$214,179
Total Assets	\$10,958,821

LIABILITIES AND NET ASSETS	2021
Accounts payable and accrued expenses	\$380,230
Accrued payroll and related liabilities	\$143,995
Deferred dues revenue	\$335,497
Deferred Rent	\$36,323
Deferred meeting revenues and other	\$472,831
Due to Affiliate Organizations	\$77,236
Total Current Liabilities	\$1,446,112

Long-term Liabilities	
Deferred rent liability	\$46,242

Total Liabilities	
Without Donor Restrictions	\$8,753,553
With Donor Restrictions (for Purpose)	\$628,390
With Donor Restrictions (Endowment)	\$84,524
Total net assets	\$9,466,467
Total Liabilities and Net Assets	\$10,958,821